|  |   | Part A Introduction  | 2022   |  |  |  |
|--|---|--|--|--|--|--|
| Pros   | ram: Certificate Class  | BAI Year :   | LULL   |  |  |  |
| I         Course Code         A1-HIST-2G           1         Constitutional History of India |   |  |  |  |  |  |
|  |   |  |  |  |  |  |
| 3  | Course Type (Core<br>Course/Elective/Generic  |  |  |  |  |  |
|  | Elective/Vocational/)   |  | angreed 12th   |  |  |  |
| 4  | Pre-requisite (if any)  | This course can be opted by any student who has  | passed rem   |  |  |  |
|  |   | class.<br>Students will analyze the salient features   | s of the   |  |  |  |
| 5  | Course Learning   | Students will analyze during Company's Ru  | ile in India   |  |  |  |
|  | outcomes (CLO)  | a 1973 1967 and to access their impact un u  | ic needed  |  |  |  |
|  |   | the the They will know about the inner   | nee or me  |  |  |  |
|  |   | I DE LE COLLEGIE LE DE LE L | u uorari   |  |  |  |
|  |   | British Crown on India. They will be determined essay on the various acts passed during the Crow in India from 1858 - 1947 and their impact on   | in a perce   |  |  |  |
|  |   | LI I DE CLUTE COMPTE WILL DE AUTO TO   | with the second  |  |  |  |
|  |   | i i i i i i i i i i i i i i i i i i i  | 1 full of the second seco |  |  |  |
|  |   | India and highlight their salient features. They wi  | ll gain the  |  |  |  |
|  |   | knowledge of Indian Constitution.  |  |  |  |  |
| 6  | Credit Value  | 0.1  | 75   |  |  |  |
| 7  | T. t. I Marlie  | Max. Marks. 40160 Min. Passing Marks   |  |  |  |  |
|  | Deut  | B- Content of the Course   |  |  |  |  |
| tall   | No. of Lectures-Tutorials-Pi  | actical (in hours per week) : L-T-P : 2 II/W   | No. of   |  |  |  |
| nit  |   | Topics   | Lectures   |  |  |  |
|  | to the Davalopment  | During Company's Rule (1773 - 1793)  |  |  |  |  |
|  | Constitutional Development  | uses for the passing of the Regulating Act, main   | 12   |  |  |  |
|  |   |  |  |  |  |  |
|  |   |  |  |  |  |  |
|  |   |  |  |  |  |  |
|  | Constitutional Development  | provisions of the Act, Charter Act of 1833 -   | 12   |  |  |  |
|  | Constitutional Development During Company state (1997).<br>Charter Act of 1813 : main provisions of the Act, Charter Act of 1833 -<br>background, main provisions, Charter Act of 1853 - background, main<br>background, main provisions, Charter Act Government of India Act 1854. |  |  |  |  |  |
|  | at the monitic  | ance of the ALL OUTCHARTER I   |  |  |  |  |
|  |   |  |  |  |  |  |
|  | provisions of the Act, significance of dietering<br>Constitutional Development during the Rule of the Crown<br>Government of India Act, 1858 - Background, main provisions of the Act,  |  |  |  |  |  |
|  | avaluation of the Act. Queer  | Victoria's Proclamation Letter, significance of  |  |  |  |  |
|  |   |  |  |  |  |  |
|  | 1 4 4 1061 001  | ises for the passing of the Act, provisions of the   | 12   |  |  |  |
|  | Indian Council Act 1861- causes for the particle Assemblies, defects of the Act, provisions related to Provincial Legislavive Assemblies, defects of the  |  |  |  |  |  |
| 1  | - febra Act   |  |  |  |  |  |
| 11   | -dian Council Act 1892 - ca   | uses for passing of the Act, main provisions of  |  |  |  |  |
|  |   | nificance of the Act.  |  |  |  |  |
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| M  | Agr I   |  |  |  |  |  |
| the Act, defects of the Act, significance of the Act.  |   |  |  |  |  |  |

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|------------|--|---------------|
|            | Morley-Minto Reforms and Mont-Ford Reforms<br>Government of India Act 1909 - Causes for passing of the Act, Government's   |               |
|            | Government of India Act 1909 - Causes for passing of the Act, defects of the Act, outlook towards the reforms, main provisions of the Act, defects of the Act,   |               |
|            | $C_{1} = A_{1}$  | 12            |
| IV         | $c_1 \rightarrow c_2 \rightarrow c_1 \rightarrow c_2 \rightarrow c_1 \rightarrow c_2 $ |               |
| 1          | of the Montague declaration, Montague-Chelmstoru Report, passing of the  |               |
| - V        | the antiba of the Actionain features of the Action   |               |
|            | Act, preamole of the Act, main readers of and Indian Constitution<br>Provincial Autonomy, Indian Independence and Indian Constitution<br>The Government of India Act of 1935 - Features of the Act, Home<br>The Government of India Act of Pass - Features of the Act, Home  |               |
|            |  |               |
|            | Government, Advisors of the Indian Secretary, right Community of Provincial<br>Federal Plan – organization, criticism, conclusion. Meaning of Provincial   | 12            |
| V          |  |               |
|            | at the 1047 The Mounthallen Plan, actors response  |               |
|            | for the Independence of India, provisions and significance of  |               |
|            |  |               |
| Key        | Features of Indian Constitution.<br>words/Tags : Act, Constitution, Company, Crown, Reforma and Autonomy.  |               |
|            | Part ( -) earning Resources  |               |
|            | Text Books, Reference Books, Other resources   |               |
| Sugg       | sested Readings :<br>Sumit Sarkar: Modern India 1885 n 1947. Macmillian, 1983  |               |
| 1.         | - I Masseloss From Repellion to the Republic   |               |
| 2.         | R. Jeffery, J Masseloss, Floh in a since Independence<br>Paul Brass: The Politics of India since Independence  | Delhi         |
| 3.<br>4,   | A servel P.C. Indian National Wovement and Computer  |               |
| 5.         | Desai A.R.: India's Path of Development  |               |
| 6.         | Tare Chand: History of Freedom Movement in the   |               |
| 7.         | Direct Chandra and Others: riccuoin Sudgers, ville o 10 & 11 Bombay.   | 1954<br>Dolhi |
| 8.         | Majumdar, R.C.: History & Culture of Indian People, Vol. 8, 9, 10 & 11, Donney,<br>Majumdar, R.C.: History & Culture of Indian People, Vol. 8, 9, 10 & 11, Donney,<br>Grover and Yashpal : Indian National Movement and Constitutional Development,<br>Grover and Yashpal : Indian National Movement and Constitutional Development,<br>1996   | Denn,         |
| 9.         |  |               |
| 10.        | अग्रवाल, आर.सी. : भारतीय साययान जना इतिहास, खंड 1,2,3,4, नईदिल्ली 1996<br>ताराचंद : भारतीय स्वतंत्रता आंदोलन का इतिहास, खंड 1,2,3,4, नईदिल्ली 1996   |               |
| 11.        |  |               |
| 12.        |  |               |
| 13.        | का जीय राषीय आदलिने एवं संवयागिक विभाग   |               |
| 14.        |  |               |
| 15.        |  |               |
| 16.<br>17. | नैन प्रवराज : भारतीय राष्ट्रीय आंदोलन एवं संवधानिक विभाग, आगण,   |               |
| Sugar      | artive Digital Platforms web links:  |               |
| Sugg       | estive Digital Platforms web links :<br>https://byjus.com/free-ias-prep/constitutional-development-of-india/<br>https://byjus.com/free-ias-prep/constitutional-development-of-india/<br>http://www.igntu.ac.in/eContent/BA-PoliticalScience-02Sem-DrudaySingh-<br>http://www.igntu.ac.in/eContent/BA-Politics.pdf  |               |
| 2.         | http://www.igntu.ac.in/eContent/BA-Pointearderout  |               |
|            |  |               |
| 3.         | Indian%20Government/setable/1226621?seq=1<br>https://www.jstor.org/stable/1226621?seq=1<br>https://en.wikipedia.org/wiki/Constitution_of_India<br>https://en.wikipedia.org/wiki/Constitutional-history-india   |               |
| 4.         | https://en.wikipedia.org/wiki/Constitution_or_main-history-india<br>https://constitutionnet.org/country/constitutional-history-india   |               |
| 5.         | https://constitutionnet.org/country/constitutional-history-muta<br>https://blog.ipleaders.in/history-and-development-of-the-constitution-of-india/<br>https://blog.ipleaders.in/history-and-development-of-the-constitution-of-india/  |               |
| D.         | sted equivalent online courses :   |               |
| Sugge      | https://blog.ipleaders.in/history-and-development-of-the-considered  |               |
| 01         | · · · · · · · · · · · · · · · · · · ·  |               |
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| Par               | t D-Assessment and Evaluat  | 1011 |
|-------------------|---|------|
| Continuous Evalua | tion Methods:<br>aluation (CCE) : marks University<br>Class Test<br>Assignment/Presentation<br>Section(A) : Three Very Short<br>Questions (50 Words Each)<br>Section (B) : Four Short<br>Questions (200 Words Each)<br>Section (C) : Two Long<br>Questions (500 Words Each) | 60   |

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| कार्यक्रम : प्र   | माण पत्र  | कक्षा : प्रथम वर्ष  | वर्ष:                              | सत्र :      | 202     |  |
|---|---|---|------------------------------------|-------------|---------|--|
| वि  | षय : प्रयोजनमूलव  | हिंदी (Functional Hindi   | ), प्रश्न पत्र : प्रथम (वैव        | ल्पिक)      |         |  |
| पाठ्यक्रम का को   | ड   | A1-F  | HIN1G                              |             |         |  |
| पाठ्यक्रम का शी   | र्षक  | हिंदी और वि   | ज्ञापन व्यवसाय                     | 1           |         |  |
| पाठ्यक्रम का प्रब   | नर  | जेनेरिक (G  | eneric Elective)                   |             |         |  |
| पूर्वापेक्षा<br>(Prerequisite)                              | इस क  |   |                                    |             | ग 12वीं |  |
| पाठ्यक्रम अध्यय<br>परिलब्धियां<br>(कोर्स लर्निंग आ<br>(CLO) | अ<br>रूप में<br>उटकम) है। न दे<br>जनकल<br>महती<br>वालों व<br>वेचने<br>देचने<br>देचने<br>सभावन<br>लेखन<br>अध्ययन<br>पाठ्यक्र<br>1. इस<br>विद्य<br>अव<br>2. विर्ग<br>कर्गि<br>का<br>3. अप<br>मांग<br>क्षम | <ul> <li>इस कोर्स का अध्ययन करने के लिए, छात्र ने किसी भी संजाय/विषय में कक्षा 12वीं<br/><u>अथवा</u> समकक्ष परीक्षा उत्तीर्ण की हो । (Open for all)</li> <li>आज के वैश्वीकरण एवं वाजारवाद के दौर में विज्ञापन एक सशक्त माध्यम के<br/>रूप में उभर कर सामने आया है। विजापन का क्षेत्र अत्यधिक व्यापक एवं बहुआयामी<br/>है। न केवल उत्पाद कंपनियों द्वारा वस्तु का प्रचार-प्रसार किया जा रहा है वल्कि<br/>जनकल्याण, शैक्षणिक संस्थाओं एवं सूचनाओं के प्रचार-प्रसार में भी विज्ञापनों की<br/>महती भूमिका है। हिन्दी आज वाज़ार की जरूरत बन गयी है। हिंदी वोलने-समझने<br/>वालों की संख्या में आशातीत वृद्धि होने के कारण विपणन-कंपतियों को अपने उत्पाद<br/>वेचने के लिए हिंदी में तैयार विज्ञापन की अत्यंत आवश्यकता है। हिंदी भाषा के<br/>माध्यम से विभिन्न जनसंचार माध्यमों में विज्ञापन व्यवसाय द्वारा रोजगार की अपार<br/>संभावनाएं हैं। विज्ञापन की अवधारणा, आवश्यकता, निर्देश व सिद्धांत, विज्ञापन-<br/>लेखन की रचना-प्रक्रिया से विद्यार्थी को परिचित कराना ही इस पाठ्यक्रम के<br/>अध्ययन-अध्यापन का प्रयोजन है ।</li> <li>पाठ्यक्रम के अध्ययन से -</li> <li>इस पाठ्यक्रम के अध्ययनोपरांत विद्यार्थी को प्रिंट मीडिया,इलेक्ट्रॉनिक मीडिया,<br/>विज्ञापन एर्चेसियों व अन्य संस्थाओं में विज्ञापन-लेखन के माध्यम से रोजगार के<br/>अवसर उपलब्ध हो सबेंगे।</li> <li>विभिन्न प्रकार के विज्ञापनों से संबंधित स्लोगन, गैलेंडर-निर्माण आदि के कौशल<br/>का विकास विद्यार्थी में हो सकेगा।</li> <li>अपने देश समाज एवं क्षेत्र विशेष के उपभोक्ता की रुचि, क्रय-शक्ति एवं वस्तु की<br/>मांग से विद्यार्थी विज्ञापन-लेखन के दौरान परिचित होगा, जिससे उसमें विश्लेपण<br/>क्षमता का विकास हो सकेगा ।</li> <li>विज्ञापन को तथ्यात्मक वनाने के लिए विद्यार्थी विभिन्न उत्पाद कंपनियों के</li> </ul> |                                    |             |         |  |
|   | आर<br>5. वि <del>इ</del>  | भ करने के लिए भी प्रेरित हो<br>गापन-लेखन के अभ्यास से वि<br>गा के विविधता भरे कौशल व  | ो सकेगा<br>द्यार्थी में कल्पनाशीलत |             |         |  |
| क्रेडिट मान   |   | ŧ   | द्विान्तिक - 4                     |             |         |  |
| कुल अंक   | र्था  | धेकतम अंक : 540-  |                                    | र्णअंकः, 3. |         |  |

विदेशभूवाळ , (उगैंक विष्ठु डुमार अग्रवल)

Page 1 of 3

|          | भाग ब - पाठ्यक्रम की विषयवस्तु   | ing any line (2) interaction (2) where the second second (2) manual courts |
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| व्याख्या | न की कुल संख्या – ट्यूटोरियल - प्रायोगिक (प्रति सप्ताह घंटे में) : 3 घण्टे प्रति सप्ताह (  | L-T-P: 3-0-0)  |
|          | े कुल व्याख्यान : 60   |  |
| इकाई     | विषय (Topics)  | व्याख्यान की संख्य   |
| 1        | विज्ञापनः अर्थ, परिभाषा एवं विशेषताएं ।<br>विज्ञापन का उद्देश्य, आवश्यकता एवं महत्त्व ।<br>विज्ञापन और व्यापार का संबंध ।<br>विज्ञापन का इतिहास और विकास ।<br>विज्ञापनः कानून और आचार संहिता ।   | 15   |
| 11       | विज्ञापनों का वर्गीकरण,<br>विज्ञापन के प्रमुख अंग और आधारभूत सिद्धान्त ।<br>विज्ञापन-निर्माण की प्रविधि : प्रारूप-निष्पादन, अभिकल्पना (डिजाइन)<br>और अभिविन्यास (ले आउट) ।<br>विज्ञापन-भाषा की विशिष्टताएँ एवं भाषा-संरचना ।   | 15   |
| 111      | विज्ञापन के विविध माध् <b>य</b> म -<br>मुद्रण माध्यम - समाचार पत्र, पत्रिकाएं ।<br>श्रव्य माध्यम - रेडियो, एफ.एम.रेडियो, मुनादी ।<br>दृश्य श्रव्य माध्यम - टी.वी.,इंटरनेट, मोवाइल, सोशल मीडिया, ई-विज्ञापन ।<br>अन्य माध्यम - होर्डिंग, पोस्टर, वैनर, पर्चे,स्टीकर, प्रदर्शनी आदि। | 15   |
| IV       | विज्ञापन के नए संदर्भ : प्रायोजित कार्यक्रम ।<br>विज्ञापन का उपभोक्ता वाजार एवं अर्थव्यवस्था पर प्रभाव।<br>हिन्दी विज्ञापनों मे जुड़ी प्रमुख एजेन्सियों का परिचय ।<br>हिंदी भाषा के विकास में विज्ञापनों की भूमिका ।   | 15   |
| सार बि   | दु (की वर्ड)/टैग : विज्ञापन, विज्ञापन-भाषा, मुद्रित माध्यम, दृश्य-श्रव्य माध्यम, सोश<br>ई-विज्ञापन, विज्ञापन एजेंसी, ले आउट, अभिकल्पना, डिज्ञाइन   | ाल मीडिया,   |
|          | भाग स - अनुशंसित अध्ययन संसाधन   |  |
|          | पाठ्य पुस्तकें, संदर्भ पुस्तकें, अन्य संसाधन   |  |
| अनुशां   | सेत सहायक पुस्तकें /ग्रन्थ/अन्य पाठ्य संसाधन/पाठ्य सामग्री :   |  |
| 1.       | अग्रवाल, मध -"भारतीय विज्ञापन में नैतिकता'' - प्रकाशन विभाग, नई दिल्ली,सं-199  | 05   |
| 2.       | कुलश्रेष्ठ, डॉ. विजय - "जनसम्पर्यः, प्रचार एवं विज्ञापन" - राजस्थान प्रकाशन, जयपुर,  | đ-2017   |
| 3.       | कुल <b>श्रेष्ठ, डॉ. विजय - "विजापन</b> : सिद्धांत और प्रयोग" - माया प्रकाशन मंदिर, जयपुर,  | मं-2018  |
| 4.       | ँ<br>जेठवानी, जयश्री एवं अन्य - "विज्ञापन और जनसम्पर्क" - सागर पब्लिकेशन, नई दिल्ल   | fti  |
| 5.       | तिवारी, डॉ.रामचन्द्र - "विज्ञापन व्यवसाय एवं कला" - आलेख प्रकाशन, दिल्ली, सं-२   |  |
| 6.       | पाण्डेय, कैलाश नाथ - "विज्ञापन वाजार और हिंदी'' - वाणी प्रकाशन, दिल्ली, सं-201   | 8  |
| 7.       | पाण्डेय, आशा - "हिन्दी विज्ञापनों की भाषा" - ब्लेकी एण्ड पब्लिशर्म प्रा.लि., दिल्ली  | स-1986   |

निआर्याल' Page 2 of 3 (डो. विक्र) दुसार आर्यवान)

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| 8. पर्रीकर,आशुतोष - "हिंव  | री विज्ञापनों का पहला दौर''- अनन्य प्रकाशन,दिल्ली, सं-20  | 17                                       |
|--|---|--|
| 9. महाजन, अशोक - "विज  | गपन" – हरियाणा साहित्य अकादमी, पंचकुला, सं-2010   |  |
| 10. मोहन, मनेन्द्र - "एडवर   | टायजिंग मेनेजमेंट" – मेंग्रोनिल एजुकेशन इंडिया, सं-2017   |  |
| 11 शर्मा कमदर - "विज्ञापन  | ा की दुनियाँ''- प्रभात प्रकाशन, दिल्ली, सं-2010   |  |
| 11. समान उरेन्द्र सिंह - "वि   | जापन तकनीक एवं सिद्धान्त'' - हिन्दी ग्रंथ अकादमी, जयपु  | र,सं-2017                                |
| 12. यादव, नरन्द्र सिंह - 19  | - "विज्ञापन कला" - राजस्थान हिंदी ग्रंथ अकादमी, जयपुर,  | सं-1989                                  |
| 13. हटवाल, एकवर प्रतार<br>अनुशंसित वेबसाइट एवं डिजिटल  |   |  |
| अनुशासत वबसाइट एव । डा जटर   | at a CLD shall brow of India)   |  |
| 1. www.ndl.iitkgp.ac.in  | (National Digital Library of India)   |  |
| 2. http://www.csttpublic   | here ac in/   |  |
| <ol> <li><u>https://ugemooes.infli</u></li> <li><u>http://ignou.ac.in/eGy</u></li> </ol>   | ankosh  |  |
| <ol> <li>http://ignou.ac.in/cos</li> <li>https://ugemooes.infli</li> </ol>   | ibnet.ac.in/  |  |
| 6. https://www.swayam  | prabha.gov.in/  |  |
| 7. www.mgahv.in  |   |  |
|  |   |  |
|  |   |  |
|  | भाग द - अनुशंसित मूल्यांकन विधियां  |  |
|  |   |  |
|  |   |  |
|  | т:  | THE (UE)                                 |
| ानुशंसित सतत मूल्यांकन विधिय<br>धिकतम अंक : 100<br>तत व्यापक मल्यांकन (CCE) अं   |   | न परीक्षा (UE)ः ं ि∕                     |
| धिकतम अंक : <b>100</b><br>तत व्यापक मूल्यांकन (CCE) अं   | गः<br>कः 4D विश्वविद्यालयीन   | त परीक्षा (UE) : ्र 67<br>्र. <b>2</b> 0 |
| धिकतम अंक : <b>100</b><br>तत व्यापक मूल्यांकन (CCE) अं   | गं:<br>क : . 40 विश्वविद्यालयीन<br>क्लास टेस्ट  |  |
| धिकतम अंक : 100<br>तत व्यापक मूल्यांकन (CCE) अं<br>तरिक मूल्यांकन :  | गः<br>कः 4D विश्वविद्यालयीन   | (. 20<br>20                              |
| धिकतम अंक : 100<br>तत व्यापक मूल्यांकन (CCE) अं<br>ांतरिक मूल्यांकन :  | गं:<br>क : . 40 विश्वविद्यालयीन<br>क्लास टेस्ट  | <. 20<br>2.0<br>कुल अंक : <b>2</b> €     |
| धिकतम अंक : 100<br>तत व्यापक मूल्यांकन (CCE) अं<br>तरिक मूल्यांकन :  | गः<br>कः : 40 विश्वविद्यालयीन<br>क्लास टेस्ट<br>असाइनमेंट/प्रस्तुतीकरण (Presentation)   | <. 20<br>2.0<br>कुल अंक : <b>2</b> €     |
| धिकतम अंक : 100<br>तत व्यापक मूल्यांकन (CCE) अं<br>iतरिक मूल्यांकन :<br>तत व्यापक मूल्यांकन (CCE):                                     | गः:<br>कः : 40 विश्वविद्यालयीन<br>क्लास टेस्ट<br>असाइनमेंट/प्रस्तुतीकरण (Presentation)<br>अनुभाग (अ) : तीन अति लघु प्रश्न (प्रत्येक 50 शब्द)  | <. 20<br>2.0<br>कुल अंक : <b>2</b> €     |
| धिकतम अंक : 100<br>तत व्यापक मूल्यांकन (CCE) अं<br>तरिक मूल्यांकन :<br>तत व्यापक मूल्यांकन (CCE):<br>कलन :                             | ाः<br>क : 4D विश्वविद्यालयीन<br>क्लास टेस्ट<br>असाइनमेंट/प्रस्तुतीकरण (Presentation)<br>अनुभाग (अ) : तीन अति लघु प्रश्न (प्रत्येक 50 शब्द)<br>अनुभाग (ब) : चार लघु प्रश्न (प्रत्येक 200 शब्द) | <. 20<br>2.0<br>कुल अंक : <b>2</b> €     |
| धिकतम अंक : 100<br>तत व्यापक मूल्यांकन (CCE) अं<br>ांतरिक मूल्यांकन :<br>तत व्यापक मूल्यांकन (CCE):<br>क्लन :<br>श्वविद्यालयीन परीक्षा | ाः<br>क : 4D विश्वविद्यालयीन<br>क्लास टेस्ट<br>असाइनमेंट/प्रस्तुतीकरण (Presentation)<br>अनुभाग (अ) : तीन अति लघु प्रश्न (प्रत्येक 50 शब्द)<br>अनुभाग (ब) : चार लघु प्रश्न (प्रत्येक 200 शब्द) | <. 20<br>2.0<br>कुल अंक : <b>2</b> €     |
| धिकतम अंक : 100  | गः:<br>कः : 40 विश्वविद्यालयीन<br>क्लास टेस्ट<br>असाइनमेंट/प्रस्तुतीकरण (Presentation)<br>अनुभाग (अ) : तीन अति लघु प्रश्न (प्रत्येक 50 शब्द)  | (. 20<br>20                              |
| धिकतम अंक : 100<br>तत व्यापक मूल्यांकन (CCE) अं<br>तरिक मूल्यांकन :<br>तत व्यापक मूल्यांकन (CCE):<br>कलन :<br>श्वविद्यालयीन परीक्षा    | ाः<br>क : 4D विश्वविद्यालयीन<br>क्लास टेस्ट<br>असाइनमेंट/प्रस्तुतीकरण (Presentation)<br>अनुभाग (अ) : तीन अति लघु प्रश्न (प्रत्येक 50 शब्द)<br>अनुभाग (ब) : चार लघु प्रश्न (प्रत्येक 200 शब्द) | <. 20<br>2.0<br>कुल अंक : <b>2</b> €     |

विश्वेभ्रवाला (डॉ॰ किछा, कुमार अग्रवान)

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Page 3 of 3

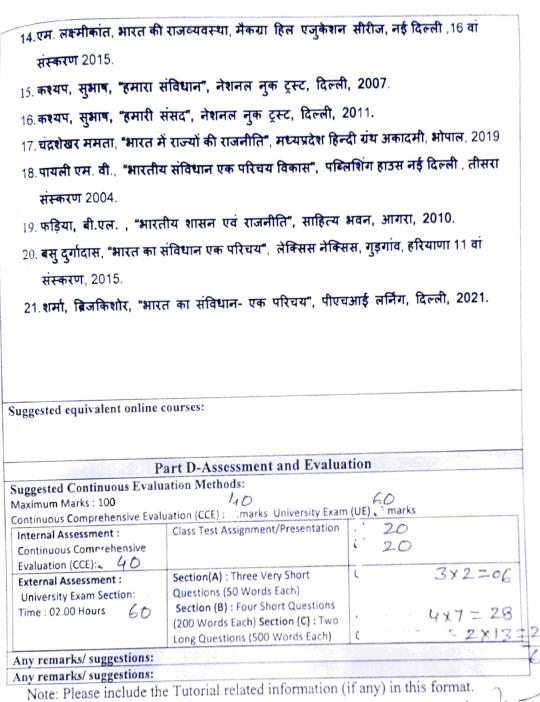
Ind semester

# Format for Syllabus of Theory Paper

| and the second  | and a second | Class: BA I  | Year: 1  | Session: 7   |  |  |
|---|--|--|--|--|--|--|
| Prog<br>Terti   | ram:<br>ificate/Diploma  | Year-  | 2022   | 2022-23  |  |  |
| )egr  | ee/  |  |  |  |  |  |
|   |  | Subject: P   | Political Science                                  | DSC1G  |  |  |
| 1   | Course Code  |  |  | tical System   |  |  |
| 2   | Course Title   |  |  | Elective   |  |  |
| 3   | Course Type (Core<br>Course/Elective/Ge<br>Elective/Vocational   |  | 5 - Se - F - Se                                    |  |  |  |
| 4   | Pre-requisite (if any  |  | or all.  |  |  |  |
| 4   | Course Learning on   | 1  | Students will be ab                                | le to understand nature of   |  |  |
| 5   | (CLO)  |  |  | tem and its determinants.  |  |  |
|   |  | 2. 7   | They will be able to                               | o answer questions related   |  |  |
|   |  | t  | to the functions a                                 | nd role of the President   |  |  |
|   |  |  |  | Parliament and Supreme   |  |  |
|   |  |  |  | em in the institutiona   |  |  |
|   |  | S  | settings of Indian Political System.               |  |  |  |
|   |  | 3. 7   | They will be ab                                    | ele to understand basic  |  |  |
|   |  | I  | problems of Indian Political System.               |  |  |  |
|   |  | 4. 1   | 4. They will be able to identify the challenges of |  |  |  |
|   |  |  | ndian Political Syst                               | em.  |  |  |
| 6   | Credit Value   | , L  | 1  | and and a second se |  |  |
| 7   | Total Marks  | Max. M   | 1912   | Ain. Passing Marks: 35   |  |  |
|   |  | the second s | ent of the Course                                  |  |  |  |
|   | al No. of Lectures (in )   |  | Hours per week                                     |  |  |  |
|   | l Lectures- 60 Hours   | 1  |  |  |  |  |
| Unit<br>I   |  | ontals of Indian D.  | 14-10  | No. of Lectures  |  |  |
|   | runuan   | entals of Indian Po  | ontical System                                     | 23   |  |  |
|   | 1. N   | lature of Indian Poli  | tical System                                       |  |  |  |
|   |  |  | an Political System:                               |  |  |  |
| 2.1.Salient<br>2.2.Preamb<br>2.3.Fundam<br>2.4.Directiv |  |  |  |  |  |  |
|   |  |  | Features of Indian Constitution                    |  |  |  |
|   |  |  | ata  |  |  |  |
|   |  |  |  |  |  |  |
|   |  | 4.Directive Principl   | es of State Policy                                 |  |  |  |
|   |  | ederal System  |  |  |  |  |
|   | 4. P   | arliamentary system  |  |  |  |  |
|   |  |  |  |  |  |  |
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Professor (Political S . . . X

|  | Institutional Settings of Indian Political System   | 198 23                |
|--|---|-----------------------|
|  | 1. Role and Functions of President, Prime Minister  |                       |
|  | and Council of Ministers  |                       |
|  | 2. Parliament and its working   |                       |
|  | 3. Supreme Court and Judicial Review  |                       |
|  | 4. Panchayati Raj Institutions  | and the second of the |
|  |   | 12 22                 |
|  | Problems of India Political System:   | 11                    |
|  | 1. Linguism   |                       |
|  | 2. Regionalism  |                       |
|  | 3. Casteism   | e et "                |
|  | 4. Communalism  |                       |
|  | CL dia Dolitical System:  | 11 22                 |
|  | Challenges of India Political System:   | 2                     |
|  | 1. Poverty  |                       |
|  | 2. Social justice   |                       |
|  | 3. Gender Justice   |                       |
|  | 4. Defection politics   |                       |
|  | 5. Election Reforms   |                       |
|  |   |                       |
| Keywords/Ta  | gs:<br>Part C-Learning Resources  |                       |
|  | Text Books, Reference Books, Other resources  | 3                     |
| <ol> <li>Basu,<br/>public</li> <li>Jayal,</li> </ol>   | 1966.<br>D.D., "An Introduction to the Constitution of India", 24th edi-<br>ation, Gurgaon, Haryana, 2020<br>Nirja Gopal and Pratap Bhanu Mehta, "Companion to Politic  |                       |
| <ol> <li>Kashy<br/>Const</li> <li>Kashy</li> <li>Kavir</li> <li>Kotha</li> <li>M. La</li> <li>Naran<br/>1996</li> <li>Sharr</li> <li>Sharr</li> </ol>                          | <ul> <li>on", Oxford University Press New Delhi, 2010</li> <li>yap, Subhash, "Our Constitution: An Introduction to India's Gamma introduction at India's Oxford Law", National Book Trust, India, 2011</li> <li>yap, Subhash, "Constitution of India", National Book Trust, aj, "Politics In India", Oxford University Press, Delhi, 1970</li> <li>ary, R., "Politics in India", Orient Longman, New Delhi, 19</li> <li>axmikant, "Indian Polity", McGraw Hill Education, New Deng, A.S. 'Indian Government and Politics", Geetanjali Publi (Latest edition)</li> <li>na, B. K. "Introduction to the Constitution of India", PHI L, M.V. "Constitutional Government in India, Asia Publishing M.P., &amp; Saxena, R. "Federalizing India in the Age of Glocentee Constitution and Politics in India", Saxena, R. "Federalizing India in the Age of Glocentee Constitution of India in the Age of Glocentee Constitution India India</li></ul> | India, 2004           |
| <ol> <li>Kashy<br/>Const</li> <li>Kashy</li> <li>Kavin</li> <li>Kotha</li> <li>M. La</li> <li>Naran<br/>1996</li> <li>Sharri</li> <li>Sharri</li> <li>Singh<br/>New</li> </ol> | <ul> <li>yap, Subhash, "Our Constitution: An Introduction to India's G<br/>itutional Law", National Book Trust, India, 2011</li> <li>yap, Subhash, "Constitution of India", National Book Trust,<br/>aj, "Politics In India", Oxford University Press, Delhi, 1970</li> <li>ury, R., "Politics in India", Orient Longman, New Delhi, 19</li> <li>uxmikant, "Indian Polity", McGraw Hill Education, New Del<br/>ag, A.S. 'Indian Government and Politics", Geetanjali Publi<br/>(Latest edition)</li> <li>a, K. "Introduction to the Constitution of India", PHI L</li> </ul>  | India, 2004           |



Dr. J. C. SINHA Professor (Political Science) Govt. P. G. College, Jhabu Chairman-Pol. Sc. D.A.V.V. Indore

# Syllabus of Theory Paper

V

|               |   | Sylla        | bus of The  | eory Paper                              | pols          | emistor          |                     |
|---------------|---|--------------|---|---|---------------|------------------|---------------------|
|               |   |              | Part A In   | troduction                              |               |                  |                     |
| Progr         | ram: Certificate/   | Class        | : I Year  | Year:                                   |               | Session:         |                     |
| Diplo         | ma/Degree/  |              |   | 2022                                    | 2             | 20               | 22-23               |
|               |   |              | Subject   | t: NCC                                  |               |                  |                     |
| 1             | Course Code   |              |   | - 14 - 14 - 14 - 14 - 14 - 14 - 14 - 14 |               |                  |                     |
| 2             | Course Title  |              | NCC Aware   | eness                                   |               |                  | n.<br>An the second |
| 3             | Course Type (Core   |              |   |   |               |                  |                     |
|               | Course/Elective/Generic   |              | Elective  |   |               |                  |                     |
|               | Elective/Vocationa  |              |   |   | t have nasser | 1 12th with      |                     |
| 4             | Pre-requisite (if an  | y)           | To study th   | is course, a stud<br>and must be me     | ent mus       | fit This cour    | rse can l           |
|               |   |              | any subject   | and must be me                          | onen for      | · all.           | se eun c            |
|               | ~ · · · ·   | 4            |   | elective and it is o                    |               |                  |                     |
| 5             | Course Learning o   | utcomes      | The students  | will develop a se                       | ense of       | responsibility a | nd thereb           |
|               | (CLO)   |              | 1' 1  | of notriction CA                        | cular Va      | anies, uisciphin | c, mpro             |
|               |   |              | bearing and develop the quality of immediate and implicit obediene<br>of good things. This paper will enable the students to build ar |   |               |                  |                     |
|               |   |              | of good thing   | s. This paper will dership through      | commun        | ication. The     | significa           |
|               |   |              | develop lead  | petween personalit                      | ty traits     | and leadersh     | ip will t           |
|               |   |              | achieved and  | executed.                               | /             |                  |                     |
|               | Credit Value  | C . 14 Malma |   |   |               |                  |                     |
| <u>6</u><br>7 | Total Marks   |              | Max. Marks:   | 40+67                                   | ) Min         | . Passing Mark   | s: 3                |
| 1             |   | Part         | B - Conten  | t of the Course                         | 9             |                  |                     |
|               | Total num   | have of I    | actures (in ho  | urs per week) : 2                       | hours p       | er week          |                     |
|               | 10tai num   | Total Lec    | tures : 60 hou  | irs L-T-P (02-0                         | 0-00)         |                  | No. of Lectu        |
| Unit          | Tonics  | 12-11-0      |   |   |               |                  | 15                  |
| I             | History of National (   | Cadet Corr   | os: /   |   |               |                  | 1                   |
| •             | National Cadet Cort   | os of Indepe | endent India. /   | /                                       |               |                  |                     |
|               | • The National Cadet  | Corps Act,   | 1948  |   |               |                  |                     |
|               | Motto of National C   | adel Corps   | . /   |   |               |                  |                     |
|               | <ul> <li>Aims and Objective</li> <li>Emblem, NCC Flag.</li> </ul>                                   | NCCisong     | z. /  |   |               |                  |                     |
|               | <ul> <li>Organization of NCC</li> </ul>   | O-Army.Na    | ivy and Air Wir   | 1g. /                                   |               |                  |                     |
|               | - Training Centres of   | NCC          |   |   |               |                  | 15                  |
| II            | Introduction to Defer   | nce Servic   | es: /   | /.                                      |               |                  |                     |
| **            | - Amony Navy and Air  | · Force.     |   |   |               |                  | 1                   |
|               | <ul> <li>Organizational Struc</li> </ul>  | ture in Cha  | d and control   |   |               |                  |                     |
|               | <ul> <li>Organizational bitue</li> <li>Regimental Structure</li> <li>Badges and Ranks: A</li> </ul> | e: command   | Air Force.  | /                                       |               |                  |                     |
|               | <ul> <li>Badges and Ranks. F</li> <li>Honors and Awards.</li> </ul>                                 | siniy, ruv   | ,   |   |               |                  | 10                  |
|               | Personality developm  | ent:         |   | 7                                       |               |                  | 15                  |
| m             | <ul> <li>Introduction to perso</li> </ul>   | nality deve  | lopment.  |   |               |                  |                     |
|               |   |              | the nerconstitut  | <i>.</i>                                |               |                  |                     |
|               | - Team work and team  | building,    | SOCIAL SKIIIS, E  | tiquettes and mann                      | ers, Dec      | ision making     |                     |
|               | <ul> <li>Teall work and tour<br/>and problem solving,</li> </ul>                                    | Change yo    | our mind set  |   |               |                  | 15                  |
| V             | Leadershin:   |              |   |   |               |                  | 15                  |
|               | <ul> <li>Introduction and type</li> </ul>   | s of Leade   | rship.  |   |               |                  |                     |
|               | • Leadership traits.  |              |   |   |               |                  |                     |
|               | <ul> <li>How to develop leade</li> <li>Leadership case study</li> </ul>                             | rsnip.       | arshal General S  | Sam H.F.J. Maneks                       | haw and       | General          |                     |
|               | <ul> <li>Leadership case study</li> <li>K M Carianna)</li> </ul>                                    |              | aonar Oonoran   |   |               |                  |                     |
|               | K.M. Cariappa)  |              |   |   |               |                  | 1                   |
| 1             | First Aid :   |              |   |   |               |                  |                     |

## Part C- Learning Resources Text Books, Reference Books, Other resources

|          | gested Readings:<br>Name of Writers            | Name of Book   | Name of Publishers                | Year of     |
|----------|--|--|-----------------------------------|-------------|
| s.       | Name of writers                                | Ivanic of Book   |                                   | Publication |
| 10.      | Sabharwal, D.P.                                | Personality Development                                      | Finger print publishing,<br>India | 2015        |
| 2        | Sabharwal, D.P.                                | Personality Development (Hindi)                              | Finger print publishing,<br>India | 2021        |
| 3        | Gurav , Aarti                                  | 50 Mantras of Personality                                    | Buzzing Stock Publishing          | 2013        |
| -        |  | Development  | Clever fox publishing             | 2021        |
| 4<br>5   | Vasudeva , Sangeetha<br>Kapoor , Shikha        | Personality Development<br>Personality Development and Soft  | Dream Tech Press                  | 2020        |
| 6        | Sinha , Surya                                  | skills<br>Complete Personality Development<br>Course (Hindi) |                                   | 2012        |
| 7        | Agrawal , (Dr.) Vijay                          | Student and Personality<br>Development (Hindi)               | Benteen Books                     | 2012        |
| 8        | Shekhar, (Dr).Priyanshu                        | Personality Development guide<br>(Hindi)                     | PrabhatPrakashan                  | 2016        |
| 9        | Anand , Arun Sagar                             | Personality Development Course                               | V & S Publication                 | 2013        |
|          |  | (Hindi)<br>Leadership Wisdom                                 | Jaico Publishing House            | 2003        |
| 10       | Sharma, Robin                                  | 5- Levels of leadership                                      | Cross Liance                      | 2014        |
| 11<br>12 | Maxwell , John C.<br>Dravid , Rahul and Iyer , | The Secret of Leadership                                     | Penguin, India                    | 2020        |
|          | Prakash  | The Leadership Handbook                                      |                                   | 2020        |
| 13       | Dr. Bomi                                       | Everything about Leadership                                  | Diamond Pocket Books              | 2018        |
| 14       | Bindra ,Vivek                                  | The Leader in You  | Amazing Reeds                     | 2018        |
| 15<br>16 | Carnegie , Dala<br>Subramanian , Ramesh and    | Leadership by Values   | Notion Press                      | 2020        |
| 17       | Ramiah , Ramkrishnan<br>Manivannan , C. and    | Text Book of First Aid and<br>Emergency Nursing              | EMMESS Medical<br>Publishers      | 2020        |
| 18       |  | Emergency First aid Safety Oriented                          | CBS Publishers                    |             |
|          | Nirmal   | First Aid and Emergency Case                                 | AITBS Publishers                  | 2019        |
| 19       | Jain , N.C. and Saakshi                        | Practical Guide to First Aid                                 | Anees Publishing House            | 0.001       |
| 20<br>21 | Pippa , Dr.Keech<br>Gupta , R.K.               | NCC National Cadet Corps (Hindi & English)                   | Ramesh publication                | 2021        |
|          |  | Hand Book of NCC   | Kanti Publication, Itawa          | 2017        |
| 22<br>23 |  | Hand book of NCC an unique book for NCC Cadets               | Naveen Publication                | 2019        |
| 24       | Ranjan , Shashi and Kumar,<br>Aashish          | Handbook of NCC  | Goodwin Publication               | 2021        |
| 25       | Chauhan, Lt.(Dr.) Rajeev<br>Kumar              | NCC National Cadet Corps                                     | Aakriti Publication               | 2021        |
| 26       | Nullia   | Cadets Hand book   | NCC Directorate M.P. & C.G.       |             |
| 27       | Goyal , Hariom                                 | Personality Development                                      | Kalpaz Publication, India         |             |
| 27<br>28 | Mitra , Barun K.                               | Personality Development and Soft Skills                      | Oxford University Press,<br>India |             |
| 29       | Mishra , Rajeev K.                             | Personality Development –<br>Transform Yourself              | Rupa and Company, India           |             |

2. Suggestive digital platforms web links: 1. https://www.en.mwikipedia.org2. https://www.firstaidforfree.com

Suggested equivalent online courses:

# Part D-Assessment and Evaluation

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| Suggested Continuous Evalu<br>Maximum Marks : 100  | LD 60  | or/c   |
|--|--|--|
| Continuous Comprehensive Eva<br>Internal Assessment :<br>Continuous Comprehensive<br>Evaluation (CCE) : J 4D | luation (CCE) : ) marks University Exam (UE) ) marks University Exam (UE) ) marks Class Test Assignment/Presentation   | 20   |
| External Assessment :<br>University Exam Section: 7<br>Time : 02.00 Hours 6D                                 | Section(A) : Three Very Short Questions (50 Words<br>Each)<br>Section (B) : Four Short Questions (200 Words<br>Each)<br>Section (C) : Two Long Questions (500 Words<br>Each) | $\frac{1}{2} = \frac{3 \times 226}{4 \times 7228}$ |
| Any remarks/ suggestions:  | NIL  |  |

12318/2021

State HSS Officer

# Syllabus of Practical Paper

Y

| July white the latter   |  |  | The second s | art A Int   | roduction                          | nan menyan ungana kanadara sebagai kalangkaran kajan kina kalan kanan kanan kana kana kana kana |  |  |
|-------------------------|--|--|--|---|------------------------------------|---|--|--|
| Progr<br>Certi<br>Degre | ficate/Diplor  | na   | Class: I \   | Year  | Year:<br>2022                      | Session: 2022-23  |  |  |
| Sancha Providencia da   |  |  |  | Subject:  | NCC                                |   |  |  |
| 1                       | Course Co<br>Course Th   | Contract of the provide light of the state of the  | Constraint Section of the  |   |                                    |   |  |  |
| 2                       | Course Type (Core  |  |  |   | NCC Tr                             | aining  |  |  |
| 63                      | Course Type (Core<br>Course/Elective/Generic<br>Elective/Vocational/)     Pre-requisite (if any)     S     Course Learning outcomes<br>(CLO) |  |  |   | Elect                              | ive   |  |  |
| 4                       |  |  |  | To study this course, a student must have passed 12 <sup>th</sup> with<br>any subject and must be medically fit.<br>This course can be opted as an elective and it is open for<br>all.<br>Aim of the course is to inculcate a sense of<br>discipline, create self confidence and to create a<br>human resource of organized, trained youth and<br>to develop the quality of immediate and implicit<br>the obedience of orders. Trained the youth to   |                                    |   |  |  |
| 5                       |  |  |  |   |                                    |   |  |  |
| 6                       | Credit Va  | lue  |  | 02  | edical emergency by                | Birnig mos and  |  |  |
| 7                       | Total Mar  | 108  |  | Max. Marks: 40+60 Min. Passing Marks: 35  |                                    |   |  |  |
|                         | tal No. of Lec<br>T-P: 00-00-0   | 1  |  |   | •                                  | No. of Texture lat  |  |  |
|                         | S.No.  | Topics   |  | ,   | No. of Lectures                    | No of Tutorial  |  |  |
|                         | Unit-I   | Attention,<br>Turning :<br>About tur<br>three ra<br>dressing of<br>Salute in A<br>Its descrip<br>out and dis | Stand at ea<br>Right turn,<br>n. Sizing, H<br>nks. Nun<br>f Troupe.<br>srmy, Navy<br>tion and tra-<br>missing.   | and Air For<br>aining. Falli  | ry.<br>nd<br>in<br>nd<br>ce,<br>ng |   |  |  |
| an<br>in<br>Pt          |  | and issues<br>internation<br>Public Spe  | Group Discussion on current topics<br>nd issues (National &<br>nternationals)<br>ublic Speaking/Extempore<br>irst Aid: Bandages and CPR  |   |                                    |   |  |  |
|                         |  | 0.111.00   | TOTAI  |   | 30                                 |   |  |  |
| Kan                     | worde Toase  | I PARTY I PARTY  | no Solute  | Unune -1.1  | nn                                 |   |  |  |
| Key                     | words/Tags: 1  | Drill, Trou  |  | and the second se | Resources                          |   |  |  |

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| providently bed that    | sted Readings:   |  |  | and the second se | and the second |
|-------------------------|--|--|--|---|--|
| S.No                    | Writer   |  | ne of Book   | Name of Publication   | Year of<br>Publicati   |
| 1                       | Ranjan , Shashi and Kumar<br>Aashish   | , Han  | dbook of NCC   | Goodwin Publication   | on<br>2021   |
| 2                       | Chauhan ,Lt.(Dr.) Rajeev Ku  | imar NCC   | National Cadet Corps   | Aakriti Publication   | 2021   |
| 3                       |  | Cad  | ets Hand book  | NCC Directorate M.P.<br>& C.G.  | 2021   |
| 4                       | Goyal , Harlom   | Pers   | onality Development  | Kalpaz Publication,   |  |
| 5                       | Mitra , Barun K.   | Pers   | onality Development  | Oxford University   |  |
| 6                       | Mashan   |  | Soft Skills  | Press, India  |  |
| D                       | Manivannan , C. and Latha<br>Manivannan , T.   |  | Book of First Aid and  | EMMESS Medical  | 2020   |
| 7                       | Popli , Harvinder and Sharm  | and the second division of the second divisio | rgency Nursing   | Publishers  |  |
|                         | Nirmal   | na, Eme<br>Oriei   | rgency First aid Safety<br>nted  | CBS Publishers  |  |
| 8                       | Jain , N.C. and Saakshi  | First<br>Case  | Aid and Emergency  | AITBS Publishers  | 2019   |
| 9                       | Pippa , Dr.Keech   | Pract  | ical Guide to First Aid  | Anees Publishing<br>House   |  |
| 10                      | Gupta , R.K.   |  | National Cadet Corps<br>I & English)   | Ramesh publication  | 2021   |
| 11                      |  |  | Book of NCC  | Kanti Publication,<br>Itawa   | 2017   |
| 12                      |  |  | book of NCC an   | Naveen Publication  | 2019   |
|                         |  | and any section of the section of th | e book for NCC Cadets  |   |  |
| 2. Sug                  | gestive digital platforms w  | eb links: 1  | And a second   |   |  |
|                         |  | eb links: 1<br>2<br>•t D-Asse  | https://www.firsta<br>D G NCC TRAIN  | ING APP.  |  |
| Sugges                  | Par  | eb links: 1<br>2<br>•t D-Asse  | . <u>https://www.firsta</u><br>2. D G NCC TRAIN<br>ssment and Eval<br>s:   | ING APP.  | Marks  |
| Sugges                  | Par<br>ted Continuous Evaluation   | eb links: 1<br>2<br>•t D-Asses<br>on Method  | . <u>https://www.firsta</u><br>2. D G NCC TRAIN<br>ssment and Eval<br>s:   | ING APP.<br>uation<br>al Assessment   | Marks  |
| Sugges                  | Par<br>ited Continuous Evaluation<br>Internal Assessment<br>Interaction /Quiz        | eb links: 1<br>2<br>on Method<br>Marks<br>10   | . https://www.firsta<br>2. D G NCC TRAIN<br>ssment and Eval<br>s:<br>Externa   | ING APP.<br>uation<br>al Assessment<br>ctical   |  |
| Sugges<br>I<br>Class Ir | Par<br>ted Continuous Evaluation<br>Internal Assessment<br>Interaction /Quiz<br>Ince | eb links: 1<br>2<br>on Method<br>Marks<br>10<br>20   | <ul> <li><u>https://www.firsta</u></li> <li>D G NCC TRAIN</li> <li>ssment and Eval</li> <li>s:</li> <li>Externation</li> <li>Viva Voce on Practical</li> </ul> | ING APP.<br>uation<br>al Assessment<br>ctical<br>File   | 15   |

Any remarks/ suggestions:

R. 1-237812021

|        |                                     |   | Part A : Introdu  | ction Tr   | nd consul   |  |  |  |
|--------|-------------------------------------|---|---|--|---|--|--|--|
| Certif | Program :<br>icate/Diplom<br>Course | -<br>a/Degree   | Class: I Year   | Year :   | Session:  |  |  |  |
|        |                                     | Subjec  | ct : National Service Se  |  | 202.  |  |  |  |
| 1 Cou  | urse Code                           | NSS :   | 101   | cheme (NSS)  |   |  |  |  |
| 2 Cot  | urse Title                          |   |   |  |   |  |  |  |
| 3 Cor  | urse Type                           |   | pt of National Service S  | cheme  |   |  |  |  |
|        | -requisite                          | Electiv   |   |  |   |  |  |  |
|        | any)                                | subject all.  | To study this course, a student must have passed 12 <sup>th</sup> class with any subject. The course can be opted as an elective and it is open for all.  |  |   |  |  |  |
|        | comes (CLO)                         | Learning<br>of<br>1. Un<br>4. II<br>5. P<br>6. U<br>ar<br>Learning<br>of<br>1. Un<br>the<br>Go<br>Sp<br>2. The<br>whi<br>3. Stue<br>opp | Main Objective of syllab<br>character of the students<br>service. It will also help<br>diversity of India and have<br>he Country.<br>Understand the community<br>dentify the needs and pro-<br>hem in problem-solving.<br>Develop capacity to meet en<br>tractice national integration<br>tractice national integration<br>tilize their knowledge in find<br>community problems.<br><b>Outcome :-</b> To impart han<br>the paper, a student should<br>inderstand the importance of<br>eir solution. It might h<br>overnment approved NGOs<br>orts.<br>e students can carry out built<br>ich in turn and be of great here and<br>dents can also go for So<br>ortunities in different socia | them understand<br>them understand<br>pride through a l<br>pride through a l<br>in which they work<br>blems of the commu-<br>nergencies and natu<br>and social harmon<br>nding practical solution<br>ds - on skills in pre-<br>be able to :<br>of having commun-<br>elp in job oppo-<br>, and Ministry of<br>asic information a<br>help in disaster man-<br>cial Commun- | bluntary community<br>d the rich cultural<br>better knowledge of<br>c and their relation.<br>munity and involve<br>ural disasters.<br>y and.<br>utions to individual<br>eparation. The end<br>nity problems and<br>ortunity in some<br>Youth affairs and<br>bout Community,<br>nagement fields. |  |  |  |
|        | dit Value<br>al Marks               |   | 02  |  |   |  |  |  |
| 1.012  | ai ivid[KS                          | wax. Marks  | ::40 +60 Min. I   | Passing Marks :  | 35-   |  |  |  |
|        |                                     |   | Ry  |  |   |  |  |  |

|    | Total numbers of Lectures (in hours per week) : 2 hours per week  |                       |
|----|---|-----------------------|
|    | Total Lectures : 60 hours   |                       |
| it |   |                       |
|    | Topics  | Number of<br>Lectures |
|    | Introduction and Basic Concepts of NSS :  | 15 Hours              |
|    | • History and Philosophy.   |                       |
|    | • Aims and Objectives .   |                       |
|    | <ul> <li>Emblem sign, NSS badge, NSS flag.</li> <li>NSS Songer Letter</li> </ul>                                |                       |
|    | • NSS Songs: Lakshya Geet, Sadbhawna Geet, Rastriye yuva Geet.  |                       |
|    | Key Words:- Concept of NSS.   |                       |
| I  | Organization of NSS, Regular Activities and Programmes :  | 15 Hours              |
|    | • Organization structure of nss.  |                       |
|    | • Concept of regular activities.  |                       |
|    | Basis of adoption of village slums.   |                       |
|    | • Methodology of conducting survey.   |                       |
|    | <ul> <li>Calander of nss activities.</li> <li>Maintenance of nss work diary.</li> </ul>                         |                       |
|    | Key Words:- Regular Activities.   |                       |
|    |   |                       |
| ш  | <ul> <li>Day camp, Special camp and Personality development:</li> <li>Various demension of day camp.</li> </ul> | 15 Hours              |
|    | <ul> <li>Special camp at college/unit level.</li> </ul>   |                       |
|    | • Other Camps: District level camp, University level camp, State  |                       |
|    | level Leadership training camp.   |                       |
|    | • NIC camp, Sahshik activity camp, Pre - RDC, RDC camp.   |                       |
|    | Key Words:- Youth Camping.  |                       |
| IV | Youth and Volunteerism:   | 15 Hours              |
|    | • Definition, Issues, challenges and opportunities for Youth.   |                       |
|    | <ul> <li>Youth as an agent of social change.</li> <li>Indian tradition of volunteerism.</li> </ul>              |                       |
|    | <ul> <li>Needs and importance of volunteerism.</li> </ul>   |                       |
|    | <ul> <li>Motivation and constraints of volunteerism.</li> </ul>   |                       |
|    | Key Words:- Youth volunteerism.   |                       |
|    | Ra  |                       |
|    | · +   |                       |
|    |   |                       |

|  | Part C : Learning Resources   |         |  |  |  |  |  |
|--|---|---------|--|--|--|--|--|
| Te   | xt Books Def  |         |  |  |  |  |  |
| <ol> <li>National Service Scheme Manual, Governme</li> <li>Training Program</li> </ol>   |   |         |  |  |  |  |  |
| <ol> <li>Training Programme on National Programme scheme, TISS.</li> <li>Orientation Courses for N.S.S. Programme officers, TISS.</li> <li>Case material as Training Aid for field workers of</li> </ol> |   |         |  |  |  |  |  |
| 5. Social service opportunitie   | Aid for field workers, TISS.  |         |  |  |  |  |  |
|  |   |         |  |  |  |  |  |
| http://www.thebatt   | courses :   |         |  |  |  |  |  |
| http://en.wikipedia.org/viki/na<br>http://nss.nic.in   | courses :<br>n/140/national-service-scheme-nss<br>tional-service-scheme |         |  |  |  |  |  |
| <u>nttp://nss.nic.in</u>   | tional-service-scheme   |         |  |  |  |  |  |
| Part   | D: Assessment   |         |  |  |  |  |  |
| Maximum Marks :<br>Continuous Comment  | D : Assessment and Evaluation (Theory)                                  |         |  |  |  |  |  |
| Continuous Comprehensive Eva<br>University Exam (UE) :   | luation (CCE) :   | 100     |  |  |  |  |  |
| Time : 02.00 Hours   |   | : 40    |  |  |  |  |  |
| Ontinuous Comprehension  | Class Test  | • 66    |  |  |  |  |  |
| Evaluation (CCE)   | Assignment/Presentation   | 720     |  |  |  |  |  |
| xternal Assessment :   | Total<br>Section (A) - m  |         |  |  |  |  |  |
| niversity Exam   | Section (A) : Three Very Short<br>Questions (50 Words Each)             |         |  |  |  |  |  |
|  | Section (B) : Four Short<br>Questions (200 Words Each)                  | 3×2=6   |  |  |  |  |  |
| ,  | Section (C) : Two Long  | 4×7=28  |  |  |  |  |  |
|  | Questions (500 Words Each)<br>Total                                     | 2×13=26 |  |  |  |  |  |
|  | - Citi  |         |  |  |  |  |  |

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|   |                                   |         | Part A :Introduc   | ction  | Session : <del>2021-2022</del> |  |  |  |
|---|-----------------------------------|---------|--|--|--------------------------------|--|--|--|
| Program:-<br>Certificate/Diploma/Degree |                                   |         | Class: B.Sc. I Year  | Year : 2021<br>2022  | Session : 2022-23              |  |  |  |
| Ce                                      | course                            | Subje   | ct : National Service S  | cheme (NSS)  |                                |  |  |  |
|   | Course Code                       | NSS :   | 102  |  |                                |  |  |  |
| 1                                       | Course Title                      |         | t Tools of NSS   |  |                                |  |  |  |
| 4                                       | Course Type                       | Practic | Practical/ Project Work<br>To study this course, a student must have passed 12 <sup>th</sup> class with any<br>high The course can be opted as an elective and it is open for all.   |  |                                |  |  |  |
|   | Pre-requisite<br>(If any)         | subjec  | subject. The   |  |                                |  |  |  |
| 5                                       | Course Learning<br>outcomes (CLO) | Learni  | e Objective :-<br>Each student will have the<br>list based on the local<br>prepare a report based on f<br>ng Outcome :- To impart<br>of the paper, a student shou<br>Project work of NSS will a<br>of the NSS volunteers<br>Opportunities in governme<br>Affairs and Sports. | ield situation.<br>hands - on skills i<br>ild be able to : | employment potential           |  |  |  |
| 6                                       | Credit Value                      | Practic | A LOO MI   | n. Passing Marks   | 35                             |  |  |  |
| 7                                       | Total Marks                       | Max. M  | larks: 90 (00  |  |                                |  |  |  |
|   |                                   |         |  | 1 Course   |                                |  |  |  |

| the Practical C   | ourse              |
|---|--------------------|
| Part B : Content of the Practical C   | urs per week       |
|   |                    |
| Total numbers of Lectures (in nouis per<br>Credits – 02 (Total Lectures : 30 hour | Max Marks (        |
| Scheme of Practical Examination: -  | Max. Marks- 1340   |
| Scheme of Practical Entering  | ((5))              |
| (A) Internal Assessment. :-   | (( )               |
| 1. Class Interaction.   | $(\mathbb{C}^{n})$ |
| 2. Quiz.  | ()                 |
| 3. Seminar.   |                    |
| 4. Assigments.  | Max. Marks- 5. 60  |
| 4-  | Wax. Warks 7.5     |
| (B) External Assessment:-   |                    |
| 1 Report of Regular Activities in the Society.                                    | ( )                |
| 2 Report on NSS Volunteerisin.  |                    |
| 3. Report on Communication Skills.  |                    |
| 4 Report on Camping Activity.   | ( )                |
| 5. Report of Excursion/Training/Survey/ Data confection.                          | ( · · )            |
| 6. Viva – Voce  | (LU)               |
| 7. Practical Record.  |                    |

| List of Practical / Project Activity:-   |             |  |  |  |  |
|--|-------------|--|--|--|--|
|  |             |  |  |  |  |
| development, Problem - Solving.  | 05          |  |  |  |  |
|  | Hours       |  |  |  |  |
| Youth and Communities and in project activity.   |             |  |  |  |  |
| Youth and Community:- Adoption of slum, Survey of slum, Service of slum,<br>Identification of problems of slum areas.<br>Key Words- Youth community    |             |  |  |  |  |
| Key Words- Youth community project activity.   |             |  |  |  |  |
| Youth and Health   | 07          |  |  |  |  |
| Youth and Health:- AIDS, Drugs and substance abuse, Home nursing, First Aid, Yoga as a tools for healthy lifestyle etc.<br>Key Words- Regular activity | Hours       |  |  |  |  |
| Key Words- Regular and in  | 05          |  |  |  |  |
| Indiginal activity, project activity   | Hours       |  |  |  |  |
| Environmental Issues:- Natural disaster management, Natural resource management,<br>Rain water harvesting, Afforestation, Waste management etc.        |             |  |  |  |  |
| Rain water harvesting, Afforestation, Waste management, Natural resource management,<br>Key Words- Natural resources (D)                               | 06<br>Hours |  |  |  |  |
| Tosources / Disaster management project and it   | nours       |  |  |  |  |
|  | 07          |  |  |  |  |
| prevention, Juvenile justice, Save girs child protection, Blood donation awareness,<br>Swacch Bharat abhiyan, Corona virus awareness etc.              | Hours       |  |  |  |  |
| Key Words- Volunteerism awreness project activity.   |             |  |  |  |  |
|  |             |  |  |  |  |
| Part C : Learning Resources  |             |  |  |  |  |
| Text Books, Reference Books, Other resources   |             |  |  |  |  |
| Suggested reading materials :  |             |  |  |  |  |
| 1. National Service Scheme Manual, Government of India.  |             |  |  |  |  |
| 2. Training Programme on National Programme scheme, TISS.  |             |  |  |  |  |
| 3. Orientation Courses for N.S.S. Programme officers, TISS.  |             |  |  |  |  |
| 4. Case material as Training Aid for field workers, Gurmeet Hans.  |             |  |  |  |  |
| 5. Social service opportunities in Hospitals, Kapil K. Krishan, TISS.  |             |  |  |  |  |
| 6. Social Problems in India, Ram Ahuja.  |             |  |  |  |  |
| Suggested equivalent online courses :  |             |  |  |  |  |
| http://www.thebetterindia.com/140/national-service-scheme-nss  |             |  |  |  |  |
| http://en.wikipedia.org/viki/national-service-scheme   |             |  |  |  |  |
| http://nss.nic.in  |             |  |  |  |  |
|  |             |  |  |  |  |

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Berlo NSG Officier Biel Bate NSS Cell

| Programme: Certif           | Part A: Introduction II OG SEN<br>cate/Diploma/Degree Class: B.COM. I Year Session IZ 622-7-7  |
|-----------------------------|--|
| Subject :                   | Commerce Class: B.COM. I Year Session 2022-23  |
| Course Code                 | CI-COMC2T  |
| Course Title :              | Banking and Insurance  |
| Course Type:                | Elective   |
| Pre-requisite:              | Not required (open for all)  |
| Course Learning<br>Outcomes | <ul> <li>The successful completion of this course shall enable the student:</li> <li>To understand Banking and insurance services for the economic growth of a country and importance for the entire business procedure.</li> <li>To understand the banking system, banking procedure, practical banking, etc.</li> <li>To understand the Insurance system, insurance procedure, regulation of banking and insurance.</li> <li>They also shall be capable to earn employment in the field of banking and insurance.</li> </ul> |
| Credit Value                | Le distance.   |
| otal Marks                  | Max. Marks 40+60 Min. Passing Mark + 25  |

Part B: Content of the course Total No. of Lectures (in hours per week)- 3

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|                                      | Total No. of Lectures (in hours per week)- 3  |                    |
|--------------------------------------|---|--------------------|
| Unit                                 | Торіс   | No. of<br>lectures |
| S<br>C<br>C<br>N<br>E                | Introduction to Banking: Historical background of banking. Definition, principles<br>and importance of bank. Classification of bank. Functions of commercial bank.<br>Structure of commercial banking in India. Features of Indian banking system. credit<br>creation.<br>Central banking: RBI and its functions. Credit control.<br>Nationalization and Merger of banks: General Introduction to Nationalization of<br>Banks, Objective and Introduction to Private Banks Functioning and Usefulness or<br>mportance, effects. Evaluation of nationalization and merger of Indian banks. | 18                 |
| Unit-2   B<br>ai<br>L<br>lo          | Bank Deposits: Meaning and types. Features of back accounts. Procedure to open<br>nd close bank accounts (Including online procedure).<br>Joans and Advances: Principles to sanction loans and advances. Classification of<br>bans and advances. Procedure to apply for house loan, personal loan, education loan<br>nd commercial loan.  | 18                 |
| an                                   | nsurance: Historical background of Insurance. Meaning, elements, basic principles<br>and importance of insurance. Kinds of insurance. Regulation of insurance in India.<br>RDA:Functions and role to regulate insurance in India.   | 18                 |
| ele<br>Pro<br>set                    | ife Insurance: Historical background, meaning, objectives, importance, essential<br>ements. Life insurance policy and its types.'Insurance proposal to policy'-<br>rocedure.Conditions of Life insurance policies.Claim filing procedure and<br>ttlement of claims.<br>ife Insurance Corporation of India: Functions, progress and Evaluation.  | 18                 |
| Jnit-5 Ge<br>and<br>ins<br>Ge<br>Per | eneral Insurance: Meaning, objectives & importance. Kinds of general insurance<br>d its features. Basic principles of general insurance. Procedure to apply general<br>surance policies. Claim filing procedure and settlement of claims.<br>eneral Insurance Corporation of India: Functions, progress and structure.<br>formance of nrivate sector companies in general insurance sector.   | 18                 |
| ey Word :-                           | Banking, Insurance, Nationalization, Loaus and Advances Progress, Regulation,   |                    |

(DR. PAVAN MISHRA)

#### Part C learning Resources

- मध्यप्रदेश हिन्दी ग्रंथ अकादमी, भोपाल की पुस्तक। 01. 02.
- Dr. O.P. Gupta & Dr. Sudhir Kumar Sharma Banking & Insurance Sahitya Bhawan Pub. Agra 03. Dr. R. L. Nolakhha Principles of Insurance
- R.B.D. Publication Jaipur 04.
- Dr K.P.M. Sundaram & Dr P. N. Varshney, Banking Theory, Law & Practice S.Chand & sons New Delhi

04.शर्मा, जैन और दयाल ए बीमा के सिध्दान्त एवं व्यवहारहिमालयापब्लिशिंग हाउस नागपुर. Suggestive digital platforms, web links:

1.http://www.universityofcalicut.info/SDE/Banking\_on19May2016.pdf

2.http://www.gdcboysang.ac.in/About/droid/uploads/BI5thSemBcom.pdf

 $\label{eq:linear} 3. https://ebooks.ipude.in/management/bba/term_5/DMGT303_BANKING_AND_INSURANCE.pdf .$ 

4.https://www.subhshiv.in/2021/03/Bima-avm-bank-ke-prakar-notes-PDF.html

#### Part D: Assessment and Evaluation

| Internal Assessment:<br>Continuous Comprehensive<br>Evaluation (CCE) · 40 | ation (CCE): Marks University Exar<br>Class Test<br>Assignment/Presentation | 20             |
|---|---|----------------|
| External Assessment:<br>University Exam Section:                          | Section (A): Three Very Short<br>Questions (50 Words Each)                  | JOB-02 3x2 = 6 |
| Time: 02:00 Hours 60  | Section (B) : Four Short<br>Questions (200 words Each)                      | 4×7=28         |
|   | Section (C) : Two Long<br>Questions (500 Words Each)                        | 2 TE 75 2X13=Z |

Amistro.

(DR. PAVAN MISHRA)

## Format for Syllabus of Theory Paper

5.

| Program: Certificate       Class: B.Com       Year: 1 Year       Session: 2         Subject: Advertising Sales Promotion and Management       2.022-23         1       Course Code       M1-ASPM2T         2       Course Title       Sales Promotion (Paper 2)         3       Course Type (Core<br>Course/Elective/Generic<br>Elective/Vocational/)       ELective         4       Pre-requisite (if any)       Open for all         5       Course Learning outcomes<br>(CLO)       Students will be able to understand :-<br>The Meaning and Importance of Sales promotion. Type<br>tools and Programme of Sales promotion, Sales promotion<br>result to increase sales of organization         6       Credit Value   |                                  |      |                | Р               | art A -                                       | Introdu     | iction           |                 |                   |
|--|----------------------------------|------|----------------|-----------------|---|-------------|------------------|-----------------|-------------------|
| Subject: Advertising Sales Promotion and Management         1       Course Code       M1-ASPM2T         2       Course Title       Sales Promotion (Paper 2)         3       Course Type (Core<br>Course/Elective/Generic<br>Elective/Vocational/)       ELective         4       Pre-requisite (if any)       Open for all         5       Course Learning outcomes<br>(CLO)       Students will be able to understand :-<br>The Meaning and Importance of Sales promotion. Type<br>tools and Programme of Sales promotion, Sales promotion         6       Credit Value  | Program: Certificate Class: B.Co |      |                |                 | m   |             |                  | Session: 2      | 201 5             |
| 1       Course Code       M1-ASPM2T         2       Course Title       Sales Promotion (Paper 2)         3       Course/Elective/Generic<br>Elective/Vocational/)       ELective         4       Pre-requisite (if any)       Open for all         5       Course Learning outcomes<br>(CLO)       Students will be able to understand :-<br>The Meaning and Importance of Sales promotion. Type<br>tools and Programme of Sales promotion, Sales promotion<br>result to increase sales of organization         6       Credit Value   |                                  |      |                |                 |   |             |                  |                 |                   |
| 2       Course Title       Sales Promotion (Paper 2)         3       Course Type (Core<br>Course/Elective/Generic<br>Elective/Vocational/)       ELective         4       Pre-requisite (if any)       Open for all         5       Course Learning outcomes<br>(CLO)       Students will be able to understand :-<br>The Meaning and Importance of Sales promotion. Type<br>tools and Programme of Sales promotion, Sales promotion<br>result to increase sales of organization         6       Credit Value  | 1                                | 0    | Su             | bject: Advert   | ising Sal                                     | es Promo    |                  |                 |                   |
| 3       Course Type (Core<br>Course/Elective/Generic<br>Elective/Vocational/)       Sates Promotion (Paper 2)         4       Pre-requisite (if any)       Open for all         5       Course Learning outcomes<br>(CLO)       Students will be able to understand :-<br>The Meaning and Importance of Sales promotion. Type<br>tools and Programme of Sales promotion, Sales promotion         6       Credit Value       Image: Course Learning Outcomes         7       Total Marks       Max. Marks:-       Image: Course Course Course         Part B- Content of the Course         Total No. of Lectures- 90 (3 hours per week):         Unit       Topics       No. of Lecture         1       Historical Background of Sales Promotion in India. Nature and<br>importance of sales promotion - Definition, Functions and limitations,<br>Objectives, Sales Promotion Budget, Role in marketing.       20         2       Forms of sales promotion - Consumer Oriented, Trade Oriented, Sales       20         3       Major tools of sales promotion - Samples, Display and Demonstration,<br>Fashion Shows, Sales contest, lotteries, gift offers, rebates, rewards       20         4       Sales promotion - Requirement identification, Designing of sales<br>promotion campaign, Involvement of salesmen and dealers,<br>Outsourcing sales promotion, National and International promotion<br>strategies, Coordination within the various promotion techniques .       15         5       Developing sales promotional programme, pre- testing implemen |                                  |      |                |                 |   |             |                  |                 |                   |
| Course/Elective/Generic<br>Elective/Vocational/)         ELective           4         Pre-requisite (if any)         Open for all           5         Course Learning outcomes<br>(CLO)         Students will be able to understand :-<br>The Meaning and Importance of Sales promotion. Type<br>tools and Programme of Sales promotion, Sales promotion           6         Credit Value  |                                  |      |                |                 |   | 5           | Sales Promotic   | on (Paper 2)    |                   |
| Elective/Vocational/)       Open for all         4       Pre-requisite (if any)       Open for all         5       Course Learning outcomes<br>(CLO)       Students will be able to understand :-<br>The Meaning and Importance of Sales promotion. Type<br>tools and Programme of Sales promotion, Sales promotion<br>result to increase sales of organization         6       Credit Value   | 3                                | Col  | urse Type (Co  | ore             |   |             |                  |                 |                   |
| 4       Pre-requisite (if any)       Open for all         5       Course Learning outcomes<br>(CLO)       Students will be able to understand :-<br>The Meaning and Importance of Sales promotion. Type<br>tools and Programme of Sales promotion, Sales promotion<br>result to increase sales of organization         6       Credit Value       Image: Content of the Course         7       Total Marks       Max. Marks:-       Image: Content of the Course         Part B- Content of the Course         Total No. of Lectures-90 (3 hours per week):         Unit       Topics       No. of Lecture         1       Historical Background of Sales Promotion in India. Nature and<br>importance of sales promotion - Definition, Functions and limitations,<br>Objectives, Sales Promotion - Consumer Oriented, Trade Oriented, Sales       20         2       Forms of sales promotion - Samples, Display and Demonstration,<br>Fashion Show's, Sales contest, lotteries, gift offers, rebates, rewards       20         4       Sales promotion - Requirement identification, Designing of sales<br>promotion campaign, Involvement of salesmen and dealers,<br>Outsourcing sales promotion, National and International promotion<br>strategies, Coordination within the various promotion techniques .       15         5       Developing sales promotional programme, pre- testing implementing,<br>evaluation of results and making necessary modifications.       15         Part C-Learning Resources   |                                  |      |                |                 |   | · ·         | Elect            | ive             |                   |
| 5       Course Learning outcomes<br>(CLO)       Students will be able to understand :-<br>The Meaning and Importance of Sales promotion. Type<br>tools and Programme of Sales promotion, Sales promotion<br>result to increase sales of organization         6       Credit Value       Max. Marks:-<br>Part B- Content of the Course         7       Total Marks       Max. Marks:-<br>Part B- Content of the Course         7       Total Marks       No. of Lectures         90       (3 hours per week):       No. of Lecture         1       Historical Background of Sales Promotion in India. Nature and<br>importance of sales promotion - Definition, Functions and limitations,<br>Objectives, Sales Promotion Budget, Role in marketing.       20         2       Forms of sales promotion - Consumer Oriented, Trade Oriented, Sales       20         3       Major tools of sales promotion - Samples, Display and Demonstration,<br>Fashion Shows, Sales contest, lotteries, gift offers, rebates, rewards       20         4       Sales promotion - Requirement identification, Designing of sales<br>promotion campaign, Involvement of salesmen and dealers,<br>Outsourcing sales promotion, National and International promotion<br>strategies, Coordination within the various promotion techniques .       15         5       Developing sales promotional programme, pre- testing implementing,<br>evaluation of results and making necessary modifications.       15         Part C-Learning Resources  | 4                                |      |                |                 |   |             |                  |                 |                   |
| (CLO)       The Meaning and Importance of Sales promotion. Type tools and Programme of Sales promotion, Sales promotion result to increase sales of organization         6       Credit Value  | -                                | Co   | urse Learning  | any)            | Student                                       | to          | Open             | for all         |                   |
| interview  | 5                                | (C)  | LO)            | goutcomes       |   |             |                  |                 |                   |
| 6       Credit Value       result to increase sales of organization         7       Total Marks       Max. Marks:       40-40 Min. Passing Marks       3 \$         Part B- Content of the Course         Total No. of Lectures- 90 (3 hours per week):         Unit       Topics       No. of Lecture         1       Historical Background of Sales Promotion in India. Nature and importance of sales promotion - Definition, Functions and limitations, Objectives, Sales Promotion Budget, Role in marketing.       20         2       Forms of sales promotion - Consumer Oriented, Trade Oriented, Sales Proce Oriented.       20         3       Major tools of sales promotion - Samples, Display and Demonstration, Fashion Shows, Sales contest, lotteries, gift offers, rebates, rewards       20         4       Sales promotion - Requirement identification, Designing of sales promotion strategies, Coordination within the various promotion techniques .       20         5       Developing sales promotional programme, pre- testing implementing, evaluation of results and making necessary modifications.       15         Words/Tags: Sales Promotion, Forms of sales promotion, Promotion strategies, Salesmen   |                                  |      | 20)            |                 |   | eaning a    | na importance    | e of Sales pr   | omotion. Types,   |
| 6       Credit Value       4         7       Total Marks       Max. Marks:       40+46       Min. Passing Marks       3 \$         Part B- Content of the Course         Total Mo. of Lectures- 90 (3 hours per week):         Unit       Topics       No. of Lecture         1       Historical Background of Sales Promotion in India. Nature and importance of sales promotion - Definition, Functions and limitations, Objectives, Sales Promotion Budget, Role in marketing.       20         2       Forms of sales promotion - Consumer Oriented, Trade Oriented, Sales Proce Oriented.       20         3       Major tools of sales promotion - Samples, Display and Demonstration, Fashion Show's, Sales contest, lotteries, gift offers, rebates, rewards       20         4       Sales promotion - Requirement identification, Designing of sales promotion strategies, Coordination within the various promotion techniques .       20         5       Developing sales promotional programme, pre- testing implementing, evaluation of results and making necessary modifications.       15         Words/Tags: Sales Promotion, Forms of sales promotion, Promotion strategies, Salesmen   |                                  |      |                |                 | result t                                      | o increase  | annue of Sales   | promotion, a    | sales promotion - |
| Nax. Marks:  | 6                                | Cr   | edit Value     |                 | result  | o mercas    | c sales of organ |                 |                   |
| Part B- Content of the Course         Total No. of Lectures- 90 (3 hours per week):         Unit       Topics       No. of Lecture         1       Historical Background of Sales Promotion in India. Nature and importance of sales promotion - Definition, Functions and limitations, Objectives, Sales Promotion Budget, Role in marketing.       No. of Lecture         2       Forms of sales promotion - Consumer Oriented, Trade Oriented, Sales Proce Oriented.       20         3       Major tools of sales promotion - Samples, Display and Demonstration, Fashion Shows, Sales contest, lotteries, gift offers, rebates, rewards       20         4       Sales promotion - Requirement identification, Designing of sales promotion campaign, Involvement of salesmen and dealers, Outsourcing sales promotion, National and International promotion strategies, Coordination within the various promotion techniques .       20         5       Developing sales promotional programme, pre- testing implementing, evaluation of results and making necessary modifications.       15 <b>Part C-Learning Resources</b>   | 7                                | To   | tal Marks      |                 | Max N   | Aarks.      | Lalla            | Ain Passing I   | Marke : 7         |
| Total No. of Lectures- 90 (3 hours per week):         Unit       Topics       No. of Lectur         1       Historical Background of Sales Promotion in India. Nature and importance of sales promotion - Definition, Functions and limitations, Objectives, Sales Promotion Budget, Role in marketing.       No. of Lectur         2       Forms of sales promotion - Definition, Functions and limitations, Objectives, Sales promotion - Consumer Oriented, Trade Oriented, Sales Proce Oriented.       20         3       Major tools of sales promotion - Samples, Display and Demonstration, Fashion Shows, Sales contest, lotteries, gift offers, rebates, rewards       20         4       Sales promotion - Requirement identification, Designing of sales promotion campaign, Involvement of salesmen and dealers, Outsourcing sales promotion, National and International promotion strategies, Coordination within the various promotion techniques .       20         5       Developing sales promotional programme, pre- testing implementing, evaluation of results and making necessary modifications.       15 <b>Part C-Learning Resources</b>  |                                  |      |                | Part            |   |             | the Course       | ann. i assing i | vial ks           |
| UnitTopicsNo. of Lectur1Historical Background of Sales Promotion in India. Nature and<br>importance of sales promotion - Definition, Functions and limitations,<br>Objectives, Sales Promotion Budget, Role in marketing.152Forms of sales promotion - Consumer Oriented, Trade Oriented, Sales<br>Force Oriented.203Major tools of sales promotion - Samples, Display and Demonstration,<br>Fashion Shows, Sales contest, lotteries, gift offers, rebates, rewards204Sales promotion - Requirement identification, Designing of sales<br>promotion campaign, Involvement of salesmen and dealers,<br>Outsourcing sales promotion, National and International promotion<br>strategies, Coordination within the various promotion techniques .155Developing sales promotional programme, pre- testing implementing,<br>evaluation of results and making necessary modifications.15Keywords/Tags: Sales Promotion, Forms of sales promotion, Promotion strategies, SalesmenPart C-Learning Resources   | Tota                             | l No | . of Lectures- | 90 (3 hours     | ner weel                                      | k).         | the Course       |                 |                   |
| 1       Historical Background of Sales Promotion in India. Nature and importance of sales promotion - Definition, Functions and limitations, Objectives, Sales Promotion Budget, Role in marketing.       15         2       Forms of sales promotion - Consumer Oriented, Trade Oriented, Sales Proce Oriented.       20         3       Major tools of sales promotion - Samples, Display and Demonstration, Fashion Shows, Sales contest, lotteries, gift offers, rebates, rewards       20         4       Sales promotion - Requirement identification, Designing of sales promotion campaign, Involvement of salesmen and dealers, Outsourcing sales promotion, National and International promotion strategies, Coordination within the various promotion techniques .       20         5       Developing sales promotional programme, pre- testing implementing, evaluation of results and making necessary modifications.       15 <b>Ret C-Learning Resources</b>   | Un                               | it   |                | (               |   |             |                  |                 | No of Lootures    |
| importance of sales promotion - Definition, Functions and limitations,<br>Objectives, Sales Promotion Budget, Role in marketing.         2       Forms of sales promotion - Consumer Oriented, Trade Oriented, Sales<br>Force Oriented.       20         3       Major tools of sales promotion - Samples, Display and Demonstration,<br>Fashion Shows, Sales contest, lotteries, gift offers, rebates, rewards       20         4       Sales promotion - Requirement identification, Designing of sales<br>promotion campaign, Involvement of salesmen and dealers,<br>Outsourcing sales promotion, National and International promotion<br>strategies, Coordination within the various promotion techniques .       20         5       Developing sales promotional programme, pre- testing implementing,<br>evaluation of results and making necessary modifications.       15         Keywords/Tags: Sales Promotion, Forms of sales promotion, Promotion strategies, Salesmen<br>Part C-Learning Resources   | 1                                |      | Historical B   | ackground o     | f Sales                                       | Promotio    | on in India      | Nature and      |                   |
| Objectives, Sales Promotion Budget, Role in marketing.         2       Forms of sales promotion - Consumer Oriented, Trade Oriented, Sales       20         3       Major tools of sales promotion - Samples, Display and Demonstration,<br>Fashion Shows, Sales contest, lotteries, gift offers, rebates, rewards       20         4       Sales promotion - Requirement identification, Designing of sales<br>promotion campaign, Involvement of salesmen and dealers,<br>Outsourcing sales promotion, National and International promotion<br>strategies, Coordination within the various promotion techniques .       20         5       Developing sales promotional programme, pre- testing implementing,<br>evaluation of results and making necessary modifications.       15         Keywords/Tags: Sales Promotion, Forms of sales promotion, Promotion strategies, Salesmen         Part C-Learning Resources   |                                  |      | importance o   | f sales promo   | otion - Definition, Functions and limitations |             |                  |                 | 15                |
| 2       Forms of sales promotion - Consumer Oriented, Trade Oriented, Sales       20         3       Major tools of sales promotion - Samples, Display and Demonstration,<br>Fashion Shows, Sales contest, lotteries, gift offers, rebates, rewards       20         4       Sales promotion - Requirement identification, Designing of sales<br>promotion campaign, Involvement of salesmen and dealers,<br>Outsourcing sales promotion, National and International promotion<br>strategies, Coordination within the various promotion techniques .       20         5       Developing sales promotional programme, pre- testing implementing,<br>evaluation of results and making necessary modifications.       15         Keywords/Tags: Sales Promotion, Forms of sales promotion, Promotion strategies, Salesmen         Part C-Learning Resources  |                                  |      | Objectives, S  | ales Promotio   | on Budge                                      | et, Role in | n marketing.     |                 |                   |
| Force Oriented.       3       Major tools of sales promotion - Samples, Display and Demonstration,<br>Fashion Shows, Sales contest, lotteries, gift offers, rebates, rewards       20         4       Sales promotion - Requirement identification, Designing of sales<br>promotion campaign, Involvement of salesmen and dealers,<br>Outsourcing sales promotion, National and International promotion<br>strategies, Coordination within the various promotion techniques .       20         5       Developing sales promotional programme, pre- testing implementing,<br>evaluation of results and making necessary modifications.       15         Keywords/Tags: Sales Promotion, Forms of sales promotion, Promotion strategies, Salesmen         Part C-Learning Resources   | 2                                |      | Forms of sal   | es promotion    | - Consumer Oriented, Trade Oriented, Sales    |             |                  | 20              |                   |
| 4       Sales promotion – Requirement identification, Designing of sales       20         4       Sales promotion – Requirement identification, Designing of sales       20         promotion campaign, Involvement of salesmen and dealers, Outsourcing sales promotion, National and International promotion strategies, Coordination within the various promotion techniques .       20         5       Developing sales promotional programme, pre- testing implementing, evaluation of results and making necessary modifications.       15         Keywords/Tags: Sales Promotion, Forms of sales promotion, Promotion strategies, Salesmen         Part C-Learning Resources  |                                  |      | Force Orient   | ed.             |   |             |                  |                 |                   |
| Fashion Shows, Sales contest, lotteries, gift offers, rebates, rewards         4       Sales promotion – Requirement identification, Designing of sales       20         promotion campaign, Involvement of salesmen and dealers,<br>Outsourcing sales promotion, National and International promotion<br>strategies, Coordination within the various promotion techniques .       20         5       Developing sales promotional programme, pre- testing implementing,<br>evaluation of results and making necessary modifications.       15         Keywords/Tags: Sales Promotion, Forms of sales promotion, Promotion strategies, Salesmen         Part C-Learning Resources  | 3                                |      | Major tools o  | of sales promo  | otion - Sa                                    | amples, I   | Display and De   | monstration,    | 20                |
| 4       Sales promotion – Requirement identification, Designing of sales       20         promotion campaign, Involvement of salesmen and dealers,<br>Outsourcing sales promotion, National and International promotion<br>strategies, Coordination within the various promotion techniques .       20         5       Developing sales promotional programme, pre- testing implementing,<br>evaluation of results and making necessary modifications.       15         Keywords/Tags: Sales Promotion, Forms of sales promotion, Promotion strategies, Salesmen         Part C-Learning Resources   |                                  |      | Fashion Sho    | ws, Sales cont  | test, lotte                                   | eries, gift | offers, rebates  | , rewards       |                   |
| promotion       campaign, Involvement of salesmen and dealers,<br>Outsourcing sales promotion, National and International promotion<br>strategies, Coordination within the various promotion techniques .         5       Developing sales promotional programme, pre- testing implementing,<br>evaluation of results and making necessary modifications.       15         Keywords/Tags: Sales Promotion, Forms of sales promotion, Promotion strategies, Salesmen         Part C-Learning Resources  | 4                                |      | Sales promo    | otion – Requ    | irement                                       | identific   | ation. Design    | ing of sales    | 20                |
| 5       Developing sales promotional programme, pre- testing implementing, evaluation of results and making necessary modifications.       15         Keywords/Tags: Sales Promotion, Forms of sales promotion, Promotion strategies, Salesmen         Part C-Learning Resources   |                                  |      | promotion      | campaign,       | Involven                                      | nent of     | salesmen a       | ind dealers     |                   |
| 5       Developing sales promotional programme, pre- testing implementing, evaluation of results and making necessary modifications.       15         Keywords/Tags: Sales Promotion, Forms of sales promotion, Promotion strategies, Salesmen         Part C-Learning Resources   |                                  |      | Outsourcing    | sales promo     | tion, Na                                      | ational ar  | nd Internation   | al promotion    |                   |
| evaluation of results and making necessary modifications.<br>Keywords/Tags: Sales Promotion, Forms of sales promotion, Promotion strategies, Salesmen<br>Part C-Learning Resources   |                                  |      | strategies, C  | oordination w   | ithin the                                     | various     | promotion tech   | nniques .       |                   |
| evaluation of results and making necessary modifications.<br>Keywords/Tags: Sales Promotion, Forms of sales promotion, Promotion strategies, Salesmen<br>Part C-Learning Resources   | 5                                |      | Developing     | sales promoti   | ional pro                                     | gramme,     | pre- testing in  | mplementing     | , 15              |
| Part C-Learning Resources  | **                               |      | evaluation o   | f results and r | naking n                                      | necessary   | modifications    |                 |                   |
| Part C-Learning Resources  | Key                              | word | ds/Tags: Sales | s Promotion,    | Forms of                                      | f sales pr  | omotion, Prom    | otion strateg   | ies, Salesmen     |
| Text Books, Reference Books, Other resources   |                                  |      |                | Pa              | rt C-L  | earning     | g Resources      |                 |                   |
|  |                                  |      |                | Text Bool       | s, Refer                                      | rence Bo    | oks, Other re    | sources         |                   |

DOMUS 28 15/21 (DR. PRAVEEN OJHA)

| Suggested Readings:             |  |                               |
|---------------------------------|--|-------------------------------|
| 1. Suggestive digital platforms | web links  |                               |
| 01- Rosan- Management St        | ales Force - McGrow Util   |                               |
| 02- Anne Coughlan, Erin A       | Inderson - Marketing Channel - Qu  |                               |
| 03-Sachin Bert - Professio      | anderson - Marketing Channels- Ste<br>onal approach to modern salesmansh | rn & Adel El-Ansary, Pearson, |
|                                 |  |                               |
| 05-Sanjay - Advertising A       | Batra - Advertising And Sales Pror<br>nd Sales Promotion – SBPD Agra     | notion - McGraw Hill          |
|                                 |  |                               |
|                                 | ow to start and succeed in a business                                    | s of your own. p. 290.        |
| 07- जा. ए सा जन व नारज सि       | ह . विक्रय एव विज्ञापन - एसबीफीटी ल                                      | रेलकेशन म आगर                 |
| Beich & Beich – Adve            | TISING & Promotion Tota Machine  |                               |
| and Arm                         | SUONS (jary principles of Merket's                                       | - D                           |
| B morpres und                   | I TACHUCS, MICHTAW-HILL & Futrall  | Charles Sales Management      |
| Contraction Contractor          |  | enaries, sures management,    |
| 10- Walker, Stanton, Pand       | it, Ajay, Marketing, McGraw-Hill   |                               |
| o.A. Chullawalla - Advertising. | Sales and Promotion Management,  | Himalaya                      |
| ~ Suggested web miks:           |  |                               |
| https://raventools.com/blog/8   | link-marketing-techniques-for-si   | mbs/                          |
| Suggested equivalent online     | COURSES:   |                               |
| https://www.classcentral.com    | /course/sales-marketing-alignmer   | 4 0720                        |
| https://www.coursera.org/spo    | ecializations/the-art-of-sales-maste                                     | pring the solling process     |
| P                               | art D-Assessment and Evalua  | tion                          |
| Suggested Continuous Evalu      | ation Methods:   |                               |
| Maximum Marks : 100             | action Methods.  | 1 -                           |
|                                 | ation (CCE) : Smarks University Exam                                     |                               |
| Internal Assessment :           | Class Test Assignment/Presentation                                       | 20                            |
| Continuous Comprehensive        |  | 20                            |
| Evaluation (CCE):: 40           |  | 20                            |
| External Assessment :           | Section(A) : Three Very Short  | CONCO-OF 3x2=06               |
| University Exam Section:        | Questions (50 Words Each)  | 512-06                        |
| Time : 02.00 Hours              | Section (B) : Four Short Questions                                       | 1047- 78                      |
| 60                              | (200 Words Each) Section (C) : Two                                       | 4×7=28<br>2×13=26             |
|                                 | Long Questions (500 Words Each)  |                               |
| Any remarks/ suggestions:       |  | 66                            |

DR. PRAYEEN OJHA

|      |      | ,          |                      |          | SEAN   |                     |
|------|------|------------|----------------------|----------|--|---------------------|
|      | -    |            | Subject: Commerce    | (OFFIC   | E MANAGEMENT AND STENOGRAF                                   | PHY)                |
| ]    | 1    | Course     | Code                 |          | M1-OFMS2T  |                     |
| 2    | 2    | Course 7   | <b>Fitle</b>         |          | Fundamentals of Stenography                                  |                     |
| 3    | 3    | Course 7   |                      |          |  | ctive               |
|      | 4    |            | usite (if any)       |          | re-requisites  |                     |
| 5    | 5    |            | Learning outcomes    | Stude    | nt will be able to:  |                     |
|      |      | (CLO)      |                      | 1        | Understand the basic concepts                                | of stenography      |
|      |      |            |                      |          | with grammalogues and logogr                                 |                     |
|      |      |            |                      | 2        | Understand the basic concept                                 | of circle and Loops |
|      |      |            |                      | 2        | in Stenography.  | - Civitial and      |
|      |      |            |                      | 3        | Understand and practice the u final hooks, halving and doubl |                     |
|      |      |            |                      | 4        | Understand and apply essent                                  |                     |
| 1    |      |            |                      |          | and suffixes.  |                     |
|      |      |            |                      | 5        | Apply advanced phrases.                                      |                     |
| 6    |      | Credit Va  | alue                 |          | 4  |                     |
| 7    |      | Total Ma   | rks                  | Max.     | Marks:   | ing Marks = 35      |
|      |      |            | Part                 |          | ntent of the Course  |                     |
| Tota | al l | No. of Lee | ctures-Tutorials-Pra | ctical ( | in hours per week):  |                     |
|      |      | : 4-0-0    |                      |          | <b>F</b>   |                     |
| Unit | t    |            | Topics               |          |  | No. of Lectures     |
| I    |      |            | INTRODUCTION OF      | STENO    | GRAPHY   | 20                  |
|      |      |            |                      |          | & Objective of Stenography.                                  |                     |
|      |      |            | Definition of        | Consor   | nants, Classes of consonants,                                |                     |
|      |      |            | Joining of strokes.  |          |  |                     |
|      |      |            | Definition of Vo     | owels,   | Types of Vowels, Places of                                   |                     |
|      |      |            | Vowels, positio      | on of    | f Vowel. Grammalogues,                                       |                     |
|      |      |            | Alternative Sign     | n of     | R and H, Diphthongs,   |                     |
| _    |      |            | Phraseography        |          |  |                     |
| Keyw | or   | ds/Tags:   | Consonants, Vowel    |          | hthongs  |                     |
| I    |      |            | CIRCLE, LOOPS, H     | OOKS     |  | 12                  |
|      |      |            | Circle, Strokes, L   | loops:   | Rules of Circle S/Z, Rules of                                |                     |
|      |      |            | Strokes S/Z, Larg    | ge circ  | le: SW, SS and SZ, Loops-ST                                  |                     |
|      |      |            | & STR and their of   | liffere  | nce.   |                     |
|      |      |            | Hooks: Use of in     | nitial ł | nooks to straight strokes and                                | 1                   |
|      |      |            | curves, alternativ   | e form   | ns for fr, vr etc., Intervening                              | 5                   |

29.5.2021

|                   | vowels, Circles or loops proceeding initial hooks.  | T            |
|-------------------|---|--------------|
| Keywords/Ta       | gs: Circle, Loops, Hooks  |              |
| Ш                 | OTHER HOOKS AND LOOPS, THE HALVING AND  |              |
|                   | DOUBLING PRINCIPLE  | 12           |
|                   |   |              |
|                   | Other Hooks and Loops: 'n' and 'f' hooks, Circles and   |              |
|                   | Loops to Final Hooks, the <i>shun</i> Hooks, the Aspirate.  |              |
|                   | The Halving and Doubling Principle: The Halving   |              |
|                   | Timesple Section – I and II, The Doubling Principle   | 63           |
| Keywords/T-       | Opward and downward r land sh   |              |
| IV                | s: Halving Principle, Doubling Principle  | i a la tra   |
|                   | ESSENTIAL VOWELS, PREFIXES AND SUFFIXES<br>Essential Vowels, Diphonic or two Vowel Signs, Medial  | 8            |
|                   | Semicircle  | Ľ*           |
|                   | Prefixes and suffixes   |              |
| Keywords/Tag      | s: Prefixes, Suffixes   |              |
| v                 | Contractions  |              |
|                   | Contractions: General   | 8            |
|                   | Intersection, Advanced Phraseography.   |              |
|                   | Practice of above subject motton for  |              |
| Keywords/Tag      | s: Contractions, Intersection, Phraseography  |              |
|                   | the section, Phraseography  |              |
|                   | Part C-Learning Resources   |              |
| Suggested Rea     | Text Books, Reference Books, Other resources  |              |
| अनुशंसित सहायक    | पस्तकें /गन्य/शन्य प्राप्त  |              |
|                   | A remain, Sir Isaac Pitman & Sons I to Ditmon II  |              |
|                   | mound and Key Pitman Ditman Dut it  |              |
| 3 Aiyer, K        | . S. Reporter's Phrase Book, A. H. Wheeler Publications, Lates<br>R.C. "Principles of Shorthard Theory and Theory | st edition   |
| 4 Bhatia, I       | R.C. "Principles of Shorthand Theory", G. Lal& Co., Latest edit   | t edition    |
| 5 Kuthiala        | , O. P., Shorthand Made Easy, Pitman S. S. Publications, Latest   | ion          |
| 6 हिन्दी संवे     | ha लिपि अणिनान and Casy, Finnan S. S. Publications, Latest  | edition      |
|                   | न्त लिपि, ऋषिलाल अग्रवाल, श्री विष्णु आर्ट प्रेस, इलाहाबाद ।  |              |
|                   | टल प्लेटफॉर्म वेब लिंक  |              |
| Additional Reso   |   |              |
| http://cbseacadei | nic.nic.in/webmateril/Curriculum/Vocational/2018Studymateri   |              |
| English.PDF       | vocational/2018Studymateria   | alXIIShortha |
| Suggested equiv   | alent online courses:   |              |

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|  |  |   | 8 |
|--|--|---|---|
| हिन्दी संकेत लिपि:                                 |  |   |   |
| http://panotbook.com                               |  |   |   |
| हिन्दी संकेत लिपि (ऋषि प्रणाली                     | ):   |   |   |
| http://epustakalay.com                             |  |   |   |
| Maximum Marks : 100                                | 1  |   |   |
| Continuous Comprehensive<br>Evaluation (CCE) 25 40 | LAD<br>Lation (CCE) :25marks University Exa<br>Class Test Assignment/Presentation  | am (UE)# marks<br><del>15</del> - 20<br><del>10</del> - 20  |   |
| External Assessment :<br>University Exam Section:  | Section(A) : Three Very Short<br>Questions (50 Words Each)<br>Section (B) : Four Short Questions<br>(200 Words Each) Section (C) :<br>Two Long Questions (500 Words<br>Each) | $ \begin{array}{r} 03 \times 03 = 09^{-7} \\ 3 \times 2 = 6 \\ 4 \times 7 = 28 \\ \hline 04 \times 09 = 36^{-7} \\ \hline 02 \times 15 = 30 \operatorname{Total} 45^{-7} \\ \hline 02 \times 15 = 30 \\ \hline 02 \times 15 = 56^{-7} \\ \hline 02 \times 15 \\ \hline $ |   |
| Any remarks/ suggestions:                          |  | 2×13=26   |   |
|  |  | 60  |   |

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| Prog          |   | Part A              | ntroduction  |                   |
|---------------|---|---------------------|--|-------------------|
|               | ram: Certificate                            | Class: B.Com.       |  | ession:2          |
|               | Subject C                                   |                     | SEM  | 2022              |
| 1             | Course Code                                 | ommerce (OFFICE     | MANAGEMENT AND STENOGR   |                   |
| 2             | Course Title                                |                     | M1-OFMS2P  |                   |
| 3             | Course Type:                                |                     | Fundamentals of Stenograp  | a first of        |
|               |   |                     |  | Elective          |
| 4             | Pre-requisite (if any<br>Course Learning or |                     | e-requisites   | 1 1 1 1 1 1 1 1   |
| 5             | (CLO)                                       | incomes Aner        | completing the course, the stud                                  | ient shall be abl |
|               | (020)                                       | CO1:                | get the proficiency of typing                                    | on computer       |
|               |   |                     | method.  | on compater       |
|               |   | CO2:                | get the proficiency of typing c                                  | fficial correspo  |
|               |   | and m               | anuscript matter using signs an                                  | d symbols.        |
|               |   | CO3:                | get the proficiency in   | typing stend      |
| (             | Constitution of the second                  | transc              | riptions.  |                   |
| <u>6</u><br>7 | Credit Value<br>Total Marks                 | Max                 | Varks: 40+60 Min. I  | Dessing Marker    |
|               | I Utal Walks                                |                     | Marks: 40+66 Min. I<br>ent of the Course                         | assing Marks.     |
| Tota          | INo of Lectures Tute                        |                     |  | 2 80              |
| Unit          |   |                     | hours per week): L-T-P: 0-0-                                     | No. of Lect       |
| I             |   |                     | he Computer hardware: Identif                                    |                   |
| -             |   |                     | demonstration of the computer                                    |                   |
|               |   |                     | mputer peripherals and the                                       |                   |
|               | operati                                     | ng system, connect  | he computer accessories.   |                   |
|               |   |                     | uter Peripherals, Operating                                      |                   |
| Π             |   |                     | types of computer keys   |                   |
|               |   |                     | omputer keys and its operation                                   |                   |
|               |   |                     | ouch and sight typewriting wit<br>proper spacing and punctuation |                   |
|               |   |                     | actice of official correspondence                                |                   |
|               |   |                     | e of typing Manuscript (usin                                     |                   |
|               |   |                     | ols for editing/amendment)                                       |                   |
|               | words/Tags: Compute                         | r Keys, Key Board   | touch and sight typewriting,                                     | Official          |
|               | respondence, Typing I                       |                     | <b>D</b>   |                   |
| ш             |   |                     | seen Passages from Pitma   |                   |
|               | Snorth                                      | ibe on the computer | the speed of 80 w.p.m an   |                   |
| Kor           | words/Tags: Dictation                       |                     |  |                   |
| IV            | Practic                                     | e of dictation of u | nseen Passages from shorthan                                     | d                 |
| 11            |   |                     | c. at the speed of 80 w.p.m an                                   |                   |
|               | transcr                                     | ibe on the computer |  |                   |
| Key           | words/Tags: dictation,                      | shorthand.          |  |                   |
|               |   |                     |  |                   |
|               |   | Part C-Lea          | rning Resources<br>ce Books, Other resources                     |                   |

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- 2 Pitman, Sir Isaac, Pitman Shorthand Instructor and Key, Pitman Publications, Latest Addition.
- 3 Aiyer, K. S., Reporter's Phrase Book, A. H. Wheeler Publications, Latest Addition.
- 4 Bhatia, R.C. "Principles of Shorthand Theory", G. Lal & Co., Latest Addition.
- 5 Kuthiala, O. P., Shorthand Made Easy, Pitman S. S. Publications, Latest Addition.
- 6 Gupta, R., Proficiency in English Typewriting (High Speed Typewritting), Ramesh Publishing House, New Delhi, 2021 (21st Edition)

### Additional Resources:

http://cbseacademic.nic.in/webmateril/Curriculum/Vocational/2018StudymaterialXIIShorthand English.PDF

Suggested equivalent online courses:

Part D-Assessment and Evaluation Suggested Continuous Evaluation Methods:

| Internal Assessment   | M  | larks | External Assessment      | Marks |
|---|----|-------|--------------------------|-------|
| Class Interaction /Quiz   | 10 | 20    | Viva Voce on Practical   | ij 10 |
| Attendance  | 5  |       | Practical Record File    | Ţ5    |
| Assignments (Charts/ Model<br>Seminar / Rural Service/<br>Technology Dissemination/<br>Report of Excursion/ Lab Visits/<br>Survey / Industrial visit) | 2  | в     | Table work / Experiments | . 45  |
| TOTAL   | 4  | D     |                          | 43-GO |

Any remarks/ suggestions: The assessment of above practical part shall be done in accordance to recommendations of Experts / Subject Faculty.

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| •       |                     |   |
|---------|---------------------|---|
|         |                     | $\overline{(2)}$  |
| •       |                     |   |
|         |                     |   |
|         |                     | Part A Introduction I and Somestar  |
| Program | n: Certificate Clas | ss: B.Com. Year: First Session:2022-2.3   |
|         |                     | C MANAGEMENT AND STENOGRAPHY)   |
| 1       | Course Code         | M1-OFMS1T   |
| 2       | Course Title        | Office Organization and Management (1)  |
| 3       | Course type         | Core  |
| 4       | Pre-requisite (if   |   |
|         | anyone)             |   |
| 5       | Course learning     | The course would empower the students to develop the idea about   |
|         | outcome (CLO)       | the office environment and its working of daily life. After   |
|         |                     | completing the course, student should be able to:   |
|         |                     | CO1. Understand about the nature and scope of office  |
|         |                     | management.   |
|         |                     | CO2. Acquire the knowledge of administrative arrangements and   |
|         |                     | facilities of an office.  |
|         |                     | CO3. Acquire the knowledge of modern office environment to  |
|         |                     | work.   |
|         |                     | <b>CO4.</b> Understand the systems, procedures and methods of office.<br><b>CO5.</b> Acquire the overview of office control and other |
|         |                     | miscellaneous dimensions of office Management.  |
| 6       | Credit Value        | $\mathcal{O}$ (Theory 02 + Tutorial (2)   |
| 7       | Total Marks         | Max. Marks: Min. Passing Marks: 25  |
| ·       |                     | 40+60   |
|         |                     |   |

·

|                | Part B Content of Course   |                    |                    |
|----------------|--|--------------------|--------------------|
| Total          | number of lectures (in hours per week):-Tutorials-Practical L-T-H  | P: 5-1-0           |                    |
| Unit           | Торіс  | No. of<br>Lectures | No of<br>Tutorials |
| I-             | <b>NATURE AND SCOPE OF OFFICE MANAGEMENT:</b><br>Historical Background and Tradition of Indian values in Office<br>Management, Meaning of Office, Functions of Modern Office<br>(Primary Functions, Administrative and Managerial Functions),<br>Importance of Office and Office Management, Modern Office<br>Organization (Definitions, Principles, Steps in Office<br>Organization, Organizational Chart), Nature and Scope of Office<br>Services, Decentralization and Centralization of Office Services,<br>Office Management (Elements of Office Management, Major<br>Processes of Office Management), Departmentalization of Office, | 12                 | 02                 |
| Keywo<br>Depar | Processes of Office Management), Departmentalization of Office,<br>Office Manager (Qualifications and Status, Functions)<br>ords/Tags: Office Management, Office Organization, Office Serv.<br>tmentalization  | ices,              |                    |

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04 18 ADMINISTRATIVE ARRANGEMENTS AND FACILITIES: II Office Accommodation and Its Importance, Location of Office, Choice of Location (Urban vs Suburban, Factors to be Considered in Selecting the Site), Securing Office Space, Office Layout (Objectives, Principles, 'Vastu Shastra': An overview, Steps in Layout Planning, Advantages of Good Layout), Open Office and Private Office, Steps in Moving Office Keywords/Tags: Office Accommodation, Location of Office, Office Layout, Vastu Shastra. III-**MODERN OFFICE ENVIRONMENT:** 15 3 Components of Office Environment, Interior Decoration (Color Conditioning, Floor Coverings, Furnishings), Furniture and Fixtures (Types of Furniture, Choice across Furniture of Different Materials, Principles Governing Selection of Furniture), Lighting and Alternative Energy, Ventilation, Noise (Internal Noise, External Noise), Cleanliness, Sanitation and Health, Safety and Security, Time and Motion Study, Exterior Environment of the Office, Human Environment (Work-life balance) Keywords/Tags: Components of Office Environment, Interior Decoration, Time and Motion Study, Work-life balance 4 18 IV-**OFFICE SYSTEMS AND EQUIPMENTS:** Meaning of Office System, Difference between Systems, Procedures and Methods, Major Office Systems and Procedures, Advantages and Limitations of Office Systems, Office Manual (Importance and Types), Work Flow Chart (Problems in the Flow of Work, Use of Flow Charts) Office Equipments (Introduction to Office Equipments and Machines, Importance and Utility of Office Equipments, Kinds of Office Machine, Advantages of Office Machines, Installation, handling and Maintenance of Office Machines, Office Communication Machines and their Barriers, Security of Office Machines and Equipments, Modern Office Equipments and their Importance, Office Equipments and Human Productivity, Effects of automation on office establishment and its cost effectiveness) Keywords/Tags: Office Systems, Office Equipments, Workflow Chart, Office Machines. 2 12 OFFICE CONTROL AND APPRAISAL: V-Office Control-(Meaning and definition, Need), Time keeping: Importance of time keeping and punctuality in office, Motivation through economic and non economic factors, Personnel Management - Recruitment to retirement (An overview), Supervision, Coordination,. Brief of performance appraisal Keywords/Tags: Office Control, Time keeping, Personnel Management, performance appraisal

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## Part C-Learning Resources

## Text Books, Reference Books, Other resources

### Suggested Readings:

- Aswathappa, K; Organisational Behavior, Himalaya Publishing House, New Delhi 2018.
- Balachandran, V, and Chandrasekaran, V, "Office Management", Tata McGraw-Hill Education Private Limited, New Delhi, 2009.
- Bhatia, R. C., "Karyalay Prabandh (Office Management)", Atlantic Publishers and Distributers (P) Ltd., New Delhi, Delhi, 2017.
- Chopra, R.K; and Gauri, Priyanka, "Office Organisation and Management", Himalaya Publishing House, Delhi, 2017, 17 revised edition & updated.
   Mills Geoffrey and Stard", for the Office Organisation and Management and Stard Star
- Mills, Geoffrey and Standingford, Oliver, "Office Administration", Pitriian Publishing Ltd., London, 1984
- Monappa, A; Personnel Management. Tata McGraw- Hill: Bombay, 2001.
- Mora, S.P., "Office Organisation and Management", Vikas Publishing House Pvt. Ltd. New Delhi, 1990.
- Prasad, L. M; Principles And Practice Of Management, Sultan Chand and Sons, New Delhi, 2015.
- Reddy, P.N. and Appannaih, H.R., Office Organisation and Management, Himalaya Publishing House, Bombay, 1990.
- Robbins Stephen P: Organizational Behaviour, Pearson Education India, Eighteen Edition, 2018.
- Singh, P., Chhabra, T.N., and Taneja, P.L., Personnel Management and Industrial Relations, Dhanpat Rai: Delhi, 2000.
- Singh. S.P. and Singh, B., Office Management and Secretarial Practice. Gyan Publishing House, Delhi, 1987.
- गैरोला, वाचस्पति, "कौटिल्य का अर्थशास्त्र", विध्याभवन राष्ट्रभाषा ग्रंथमाला, चौखम्बा विध्याभवन, वाराणासी
- अग्रवाल, आर. सी ; एवं अग्रवाल, संजय, *"कार्यालय प्रबंधन"*, साहित्य भवन, आगरा, 2015.
- वर्मा, दिनेश, *"कार्यालय व्यवस्था एवं प्रवंध (AOM-1)"*, गुलीबाबा पब्लिशिंग हाउस, नई दिल्ली, 2019.
- मिश्र, जगदीशचन्द्र, शुक्रनीति, चौखम्बा सुरभारती प्रकाशन, वाराणासी, 2009 (श्लोक 290 -318)

## Suggestive digital platforms web links

- <u>http://www.egyankosh.ac.in/handle/123456789/62243 date 17/05/2021 time 05:45</u> PM (eGyanKosh IGNOU Self Learning Material (SLM) AOM-1 Office Organisation and Management Block-1 Fundamentals of Modern Office Management)
- <u>https://books.google.co.in/books?id=Yo9QrVCktiQC&printsec=frontcover&source=gbs\_ge\_summary\_r&cad=0#v=onepage&q&f=false</u>
   date26/05/2021 time 09:21 AM. )The link of Balachandran, V, and Chandrasekaran, V, "Office Management", Tata McGraw-Hill Education
   Private Limited, New Delhi, 2009.)
- <u>https://worklifebalance.com/</u>

Suggested equivalent online courses:

2915.2121

|    |                            |  | भाग अ - परिचय  |  |   |   |
|----|----------------------------|--|--|--|---|---|
|    | मः स्नातक                  | कक्षा : बैचलर                                | ऑफ टूरिज्म एंड ट्रेवल मैनेजमेंट  | वर्षः: प्रथम वर्ष  | सत्र:   |   |
| एन | ई पी )                     |  | (BTTM)   | DOSEN  | 1 =   | 2022-2  |
|    |                            |  | विषय: पर्यटन एवं यात्रा प्रबंधन  |  |   |   |
| 1  | पाठ्यक्रम व                | ना कोड                                       | MI-TNTA2T  |  | er - Fanalis d'anter ring finantie en des   |   |
| 2  | पाठ्यक्रम व                | <b>का शीर्षक</b>                             | भारत में पर्यटन उत्पाद (प्रश्नपत्र   | ग -2)  |   |   |
|    |                            |  | Tourism Product in India   |  |   |   |
| 3  | कोर्स/इलेवि                | का प्रकार :(कोर<br>स्टव/जेनेरिक<br>सेकेशनल/) | कोर कोर्स (समूह-1)   |  |   |   |
| 4  | पूर्वापेक्षा (<br>(यदि कोई | Prerequisite)<br>हो)                         | आवेदक को किसी भी मान्यता प्र<br>उत्तीर्ण होना चाहिए  | प्राप्त वोर्ड मे हायर  | सेकण्डरी प  | रीक्षा  |
| 5  | परिलव्धिय<br>आउटकम)        |  | <ul> <li>छात्र भारतीय आकर्षण<br/>उन्हें बेहतर यात्रा कार्य</li> <li>छात्र भारन में पर्यटन व<br/>निर्मित पर्यटन स्थलों ब<br/>होंगे।</li> <li>छात्र पर्यटन उत्पादों के<br/>विश्लेषण करने और भा<br/>आकलन करने में सक्षम</li> <li>छात्र भारत द्वारा पेश<br/>उत्पादों से परिचित हों</li> <li>छात्र अंतर्सीमा पर्यटन<br/>आकलन करने में सक्षम</li> <li>छात्र सांस्कृतिक और पे<br/>विरासतों के बारे में ज</li> </ul> | क्रम तैयार करने में<br>की किस्मों और प्राव्<br>की विशेषताओं की<br>रत में पर्यटन उद्यो<br>होंगे।<br>किए जा सकने वाले<br>गे।<br>बाजार की क्षमता<br>होंगे।<br>ऐतिहासिक विरासक | मदद मिलेग्<br>कृतिक और ग<br>व्याख्या कर<br>समझने औः<br>ग की क्षमत<br>ने विभिन्न प<br>को समझेंगे | गि।<br>मानव<br>ने में सक्षम<br>र उनका<br>ा का<br>र्यटन<br>और उनका |
| 6  | क्रेडिट मान                | 1  | 04   | / <b>(2+</b> 2)  |   |   |
| 7  | कुल अंक                    |  | अधिकतम अंक:<br>40+60   | न्यूनतम उत्त   | ोर्ण अंक:   | 35  |
|    |                            |  | 40+60<br>Ly staniurdi  |  |   |   |

|    | ख्या-ट्यूटोरियल- प्रायोगिक (प्रति सप्ताह घंटे में): L-T-P:<br>विषय            | व्याख्यान की संख्या |
|----|---|---------------------|
|    | इकाई का नाम: पर्यटन उत्पादों का परिचय   | 12                  |
|    | पर्यटन उत्पादों की परिभाषा, पर्यटन उत्पादों की अवधारणा,                       | 12                  |
|    | पर्यटन उत्पादों का वर्गीकरण, पर्यटन उत्पादों की प्रकृति और                    |                     |
|    | भारत के पर्यटन उत्पादों की विशेषता: मौसमी और विविधताएं।                       |                     |
|    | इकाई का नाम: भारत की कला  | 12                  |
|    | शास्त्रीय नृत्य के रूप और प्रकार- भरतनाट्यम, कथक, कुचिपुड़ी,                  |                     |
|    | मणिपुरी, कथकली, ओडिसी।  |                     |
|    | विभिन्न क्षेत्रों के लोक नृत्य- हिकत, यक्षगान, ओट्टम, लावणी,                  |                     |
|    | कोलट्रम, विह, गरवा-दंडित्य, झुमर, जात्रा, भांगडा-गिद्दा,                      |                     |
|    | रासलीला, ग्रिडा, डोल चोलम, चेराव नृत्य, रंगमा, लावा।                          |                     |
|    | भारतीय संगीत- विभिन्न घरानों और विदेशों में भारतीय संगीत                      |                     |
|    | की स्थिति।  |                     |
|    | भारत के हस्तशिल्प।  |                     |
| 11 | इकाई का नाम: मूर्त और अमूर्त विरासत   | 12                  |
|    | संग्रहालय, उद्यान, प्राचीन और ऐतिहासिक स्मारक, मंदिर औ                        | र्                  |
|    | उनकी स्थापत्य शैली, मेले और त्यौहार और भारतीय व्यंजन।                         |                     |
| IV | इकाई का नाम: भौगोलिक आधारित पर्यटन उत्पाद                                     | 12                  |
|    | लोकप्रिय हिल स्टेशन- कुफरी, दार्जिलिंग, कूर्ग, पावागढ़, मनार्ल                |                     |
|    | शिमला, शिलांग, मुन्नार, माउंट आवू, लेह और लद्दाख। मरुस्थर                     |                     |
|    | जैसलमेर और कच्छ का रण। तटीय क्षेत्र और समुद्र तट- गो                          |                     |
|    | (कलंगुट, डोना-पौला, पालोलेम, अगोंडा), केरल (कोवलम, वर्क                       |                     |
|    | और मरारी), महाराष्ट्र (जुहू और गपतिपुले), गुजरात (द्वारव                      | न,                  |
|    | मांडवी और सोमनाथ)।  | 4                   |
|    | द्वीप समूह- अंडमान और निकोबार, दमन और दीव, मंजु<br>बाराटांग और एलीफेंटा द्वीप | d1,                 |
| V  | वाराटाग आर एलाकटा द्वाप<br>इकाई का नाम: पर्यावरण पर्यटन उत्पाद                | 12                  |
| v  | राष्ट्रीय उद्यान- जिम कॉर्वेट, मानस राष्ट्रीय उद्यान, गिर रा                  |                     |
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|    | राष्ट्रीय उद्यान, काजीरंगा राष्ट्रीय उद्यान, महान हिमालय रा                   |                     |
|    | राष्ट्राय उद्यान, भागारमा राष्ट्राय उद्यान, महाम हिमानय रा                    | X. '                |
|    | वायोस्फीयर रिजर्व- नंदा देवी वायोस्फीयर रिजर्व, डिब्रू-सैग                    | बोवा                |
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|    |   |                     |
|    | MEChingel   |                     |

|                                      | बायोस्फीयर रिजर्व<br>टाइगर रिजर्ब- पन्ना टाइगर रिजर्व, कान्हा टाइगर रिजर्व,<br>रणथंभौर नेशनल पार्क / टाइगर रिजर्व, सरिस्का नेशनल पार्क /<br>टाइगर रिजर्व, नमदाफा नेशनल पार्क / टाइगर रिजर्व और  |                                |
|--------------------------------------|---|--------------------------------|
| अनुशंसित<br>व्यावहारिक<br>(क्रेडिट 2 | मतपुड़ा टाइगर रिजर्व<br>प्रथम वर्ष की कक्षाओं के दौरान पर्यटन के मांस्कृतिक और<br>प्राकृतिक स्थानों को शामिल करते हुए एक अध्ययन यात्रा<br>आयोजित की जाएगी। ठहरने, आवाजाही, दर्शनीय स्थलों की<br>देखभाल आदि के लिए छात्रों के साथ एक संकाय सदस्य होगा।<br>अध्ययन दौरे के आयोजन का उद्देश्य छात्रों को परिवहन के विभिन्न<br>साधनों में यात्रा करने, गंतव्यों का दौरा करने, परिचित होने का<br>अनुभव प्राप्त करने के लिए व्यावहारिक अनुभव प्रदान करना है।<br>गंतव्यों की सुविधाएं और सुविधाएं और सेवा प्रदाताओं के<br>विक्रेताओं और स्थानीय समुदाय के सदस्यों के साथ बातचीत<br>करना। फील्ड स्टडी टूर (एफएसटी) के पूरा होने के बाद छात्रों को<br>अपनी रिपोर्ट जमा करनी होती है, जिसका मूल्यांकन आंतरिक<br>संकाय सदस्यों के एक विधिवत गठित बोर्ड द्वारा किया जाएगा।<br>छात्रों को बोर्ड के सामने अपनी रिपोर्ट के आधार पर प्रेजेंटेशन देना<br>होगा | 30                             |
|                                      | भाग स- अनुशंसित अध्ययन संसाधन   |                                |
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| अनुशंसित सतत मूल्यांकन विधियां:<br>अधिकतम अंक: 100 40 60<br>सतत व्यापक मूल्यांकन (CCE) अंक : े विश्वविद्यालयीन परीक्षा (UE) अंक: २०<br>आंतरिक मूल्यांकन: क्लास टेस्ट   |  | in the state of th |                      |
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| 40 $60$ सतत व्यापक मूल्यांकन (CCE) अंक : ि विश्वविद्यालयीन परीक्षा (UE) अंक: है         आंतरिक मूल्यांकन:       क्लास टेस्ट         सतत व्यापक मूल्यांकन (CCE):       असाइनमेंट/ प्रस्तुतीकरण (प्रेजेंटेशन)         अकलन :       अनुभाग (अ): तीन अति लघु प्रश्न (प्रत्येक 50 शब्द)         बिश्वविद्यालयीन परीक्षा:       अनुभाग (अ): तीन अति लघु प्रश्न (प्रत्येक 50 शब्द)         समय- 02.00 घंटे       अनुभाग (स): दो दीर्घ उत्तरीय प्रश्न (प्रत्येक 500         शब्द)       (13 = 26)  |  | भाग द - अनुशंसित मूल्यांकन विधियां:  |                      |
| अंतरिक मूल्यांकन: क्लास टेस्ट<br>सतत व्यापक मूल्यांकन (CCE): असाइनमेंट/ प्रस्तुतीकरण (प्रेजेंटेशन) 20<br>जुल अंक - 40<br>आकलन : अनुभाग (अ): तीन अति लघु प्रश्न (प्रत्येक 50 शब्द) 27<br>विश्वविद्यालयीन परीक्षा: अनुभाग (ब): चार लघु प्रश्न (प्रत्येक 200शब्द) 27<br>समय- 02.00 घंटे अनुभाग (स): दो दीर्घ उत्तरीय प्रश्न (प्रत्येक 500<br>शब्द) 47 = 26  | अनुशंसित सतत मूल्यांकन विधियां   | भाग  द - अनुशंसित मूल्यांकन विधियां:<br>:  |                      |
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| अाकलन :<br>अनुभाग (अ): तीन अति लघु प्रश्न (प्रत्येक 50 शब्द)<br>विश्वविद्यालयीन परीक्षा:<br>समय- 02.00 घंटे<br>अनुभाग (स): दो दीर्घ उत्तरीय प्रश्न (प्रत्येक 500<br>शब्द)  | अनुशंसित सतत मूल्यांकन विधियां<br>अधिकतम अंक: 100<br>सतत व्यापक मूल्यांकन (CCE) अं<br>आंतरिक मूल्यांकन:  | भाग द - अनुशंसित मूल्यांकन विधियां:<br>:<br>५०६८<br>क : ् े विश्वविद्यालयीन परीक्षा (UE) अंक: २०<br>क्लास टेस्ट  | . 20                 |
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|                           |  | us of Theory Paper<br>Part A Introduction II   |  |  |  |
|---------------------------|--|--|--|--|--|
| Program: Certificate Clas |  | ss : BSc Year: I   | Session: 2022-   | 2)   |  |
|                           |  | Subject: : Chemistry   |  |  |  |
| 1                         | Course Code  | S1-  | CHEM1G   | alan tana sala dalah peranakan kangketakan pe  |  |
| 2                         | Course Title   | Chemistry  | Chemistry in Everyday Life   |  |  |
| 3                         | Course Type (Core<br>Course/Elective/Generic<br>Elective/Vocational/)  |  | Elective   |  |  |
| 4                         | Pre-requisite (if any)   | To study this course, a stud<br>science/arts /commerce in<br><br>This course can be opted a<br>following subjects: Open t  | class +2 or equivalent<br>as an elective by the st   | udents of  |  |
| 5                         | Course Learning outcomes<br>(CLO)  | <ul> <li>construction materia</li> <li>2. Gain information<br/>involved in our day</li> <li>3. Have an idea of foo<br/>and methods to dete<br/>constituents of our f</li> <li>4. Student will be<br/>nomenclature of the<br/>daily life including</li> </ul> | emistry of ancient Indi<br>als and discoveries.<br>about acids, bases<br>to day life.<br>d adulteration, its harm!<br>ect adulteration and the | a, ancien<br>and salt<br>ful effects<br>importan<br>chemica<br>aterials i<br>everages. |  |
| 6                         | Credit Value   |  | 4  | an ann ann an ann an an an an an an  |  |
| 7                         | Total Marks  |  | O Min. Passing Marks:  | 35   |  |
|                           |  | t B- Content of the Cour   | se   |  |  |
|                           | tal No. of Lectures-Tutorials-Pr   | ractical (in hours per week):  |  |  |  |
|                           | T-P:   |  | nt for a first second state of the second state of the second state of the second second second second second s                                | N  |  |
| Un                        | it Topics Ancient Chemistry- Chemis  |  |  | No. of<br>Lecture<br>12  |  |
| I                         | <ul> <li>Metal extraction in<br/>ancient times.</li> <li>Basic introduction of cher<br/>molecules and compounds.</li> </ul>  | on material in ancient times<br>of Glass, cosmetics & perfume<br>ancient time, fibre cloth ar<br><b>nistry</b> : Elements (upto atom<br><i>Chemistry, Alchemy, Glass, M</i>  | es, paper & ink.<br>ad dying chemistry in<br>ic number 36), atoms.   | 1  |  |
| I                         | Cement, Minerals. <ul> <li>Discovery and Uses of</li> <li>Metal extraction in ancient times.</li> </ul> <li>Basic introduction of chermolecules and compounds.</li> <li>Keywords/Tags: Ancient of molecules.</li> <li>Acids, Bases and Salts in substances, pH scale.</li> <li>Sources and uses of-</li> | of Glass, cosmetics & perfume<br>ancient time, fibre cloth ar<br>nistry: Elements (upto atom   | es, paper & ink.<br>ad dying chemistry in<br>ic number 36), atoms.<br><i>Metal extraction, Atoms</i> .<br>cids, bases and neutral              | 12   |  |

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| <ul> <li>Bases- sodium hydroxide,<br/>ammonia.</li> <li>Salts- sodium fluoride, su<br/>bicarbonate, copper sulph<br/>chloride.</li> </ul>  | magnesium hydroxide, calcium hydroxide.   |  |
|--|---|--|
| <ul> <li>Bases- sodium hydroxide,<br/>ammonia.</li> <li>Salts- sodium fluoride, subicarbonate, copper sulph<br/>chloride.</li> </ul>   | magnesium hydroxide, calcium hydroxide.   |  |
| <ul> <li>ammonia.</li> <li>Salts- sodium fluoride, se bicarbonate, copper sulph chloride.</li> </ul>   |   |  |
| <ul> <li>Salts- sodium fluoride, se<br/>bicarbonate, copper sulph<br/>chloride.</li> </ul>   |   |  |
| bicarbonate, copper sulph<br>chloride.<br>Kouwords/Tags: Acids Bases Sa  | odium chloride, sodium carbonate, sodium  |  |
| chloride.<br>Kovwords/Tags: Acids Bases Sa   | ate, alums, calcium carbonate, ammonium   | -<br>-                                 |
| Konwords/Tags Acids Bases Sa   |   |  |
|  | lts, Neutral Substances, pH   |  |
| II Major Components of our Fo  | od- Basic idea of vitamins, minerals, lais, 12  |  |
| <ul> <li>Salts- sodium fluoride, sodium chloride, sodium carbonate, sodium bicarbonate, copper sulphate, alums, calcium carbonate, ammonium chloride.</li> <li>Keywords/Tags: Acids, Bases, Salts, Neutral Substances, pH</li> <li>Major Components of our Food- Basic idea of vitamins, minerals, fats, carbohydrates, proteins and libers, their function and sources.</li> <li>Functions and importance: Vitamin B complex, antioxidants, micronutrients like iron, zinc, calcium</li> <li>Food Adulteration- definition, types, harmful effects</li> <li>Common adulterants and their detection in- milk, ghee, mustard oil, sugar, salt, tea, chilli powder, black pepper, turmeric powder, honey.</li> <li>Harmful effects of food additives- saccharin, monosodium glutamate(Ajinomoto), Sulphur dioxide, preservatives</li> <li>Keywords/Tags: Vitamins, Minerals, Anitoxidents, Adultration, Additives</li> <li>Toothpaste, different types of soaps, detergents and cosmetics, nail polish remover.</li> <li>Table salt, rock salt, sugar.</li> <li>Baking soda, caustic soda, baking powder</li> <li>Coffee and tea, chemicals involved in processing of bakery products.</li> <li>Onion, garlic, spices like turmeric, chilly</li> <li>Oil and fats</li> <li>Soda drinks, alcohol and tobacco.</li> <li>Keywords/Tags: Toothpaste, Soaps, Salt, Spices, Alcohol.</li> <li>Elementary idea of disinfectants, pesticides and cleaners-</li> <li>Alcohol based hand sanitizers, sodium hypo chlorite, naphthalene, Antiseptic solutions.</li> <li>Pesticides and insecticides like DDT, mosquito repellent, boric acid.</li> <li>Toilet cleaners, Domestic phenyls, Floor cleaner</li> <li>Keywords/Tags: Disinfectants, Pesticides. Cleaners, Mosquito Repellent. Phenyls.</li> <li>Part C-Learning Resources</li> <li>Text Books, Reference Books, Other resources</li> <li>uggested Readings:</li> <li>Cox H.E. AND PEARSON CHEMICAL ANALYSIS OF FOODS.</li> <li>Shakuntala MANY N. AND SwAMY S. FOODS:</li></ul>  |   |  |
| Functions and importance: Vita   | amin B complex, antioxidants, micronutrients  |  |
| like iron, zinc, calcium   |   |  |
| Food Adulteration- definition, typ   | pes, harmful effects  |  |
| <ul> <li>Common adulterants and</li> </ul>   | their detection in- milk, ghee, mustard oil,  |  |
| sugar, salt, tea, chilli powd  | er, black pepper, turmeric powder, honey.   |  |
| • Harmful effects of   | food additives- saccharin, monosodium   |  |
| glutamate(Ajinomoto), Sul  | phur dioxide, preservatives   |  |
| Kouwords/Tags. Vitamins Mine   | rals, Antioxidents, Adultration, Additives  | ······································ |
| IV Basic Knowledge of important  | Chemical constituent of materials used in 12  |  |
| everyday life- (Names and their  | effects only)-  |  |
|  | s of soaps, detergents and cosmetics, hall polish   |  |
|  |   |  |
|  |   |  |
| <ul> <li>Baking soda, caustic soda,</li> </ul>   | baking powder   |  |
|  |   |  |
| <ul> <li>Onion, garlic, spices like to</li> </ul>  | urmeric, chilly   |  |
|  |   |  |
|  |   |  |
| Keywords/Tags: Toothpaste, Son   | aps, Salt, Spices, Alcohol.   | 7                                      |
| V Elementary idea of disinfectants   | s, protectives and creations  | 2.                                     |
|  | nitizers, sodium hypo chlorite, naphthalene,  |  |
|  |   |  |
|  |   |  |
| <ul> <li>Toilet cleaners, Domestic</li> </ul>  | phenyls, Floor cleaner  |  |
|  | , Pesticides, Cleaners, Mosquito Repetient.   |  |
|  |   |  |
|  |   |  |
| Text Books, R  | teference Books, Other resources  |  |
|  |   |  |
|  |   |  |
| Suggested Readings:  | 3.  |  |
| Suggested Readings:<br>1. Cox H.E.: ANALYSIS OF FOODS 1  |   |  |
| 1. Cox H.E.: ANALYSIS OF FOODS 1   | ICAL ANALYSIS OF FOODS.   |  |
| <ol> <li>COX H.E.: ANALYSIS OF FOODS I</li> <li>.COX H.E. AND PEARSON CHEMIC</li> </ol>  |   | New Ag                                 |
| <ol> <li>COX H.E.: ANALYSIS OF FOODS I</li> <li>.COX H.E. AND PEARSON CHEMI</li> <li>SHAKUNTALA MANY N. AND SW<br/>INTERNATIONAL (1998)</li> </ol>   | AMY S. FOODS: FACTS AND PRINCIPLES. 4TH ED. N   | new Ag                                 |
| <ol> <li>COX H.E.: ANALYSIS OF FOODS I</li> <li>.COX H.E. AND PEARSON CHEMI</li> <li>SHAKUNTALA MANY N. AND SW<br/>INTERNATIONAL (1998)</li> <li>JAIN AND JAIN, ENGINEERING C</li> </ol>   | AMY S. FOODS: FACTS AND PRINCIPLES. 4TH ED. M<br>Chemistry, Dhanpatrai publishing company | New Ag                                 |
| <ul> <li>ammonia.</li> <li>Salts- sodium fluoride, sodium chloride, sodium carbonate, sodium bicarbonate, copper sulphate, alums, calcium carbonate, ammonium chloride.</li> <li>Keywords/Tags: Acids, Bases, Salts, Neutral Substances, pH</li> <li>Major Components of our Food- Basic idea of vitamins, minerals, fats, carbohydrates, proteins and fibers, their function and sources.</li> <li>Functions and importance: Vitamin B complex, antioxidants, micronutrients like iron, zinc, calcium</li> <li>Food Adulteration- definition, types, harmful effects</li> <li>Common adulterants and their detection in- milk, ghee, mustard oil, sugar, salt, tea, chilli powder, black pepper, turmeric powder, honey.</li> <li>Harmful effects of food additives- saccharin, monosodium glutamate(Ajinomoto), Sulphur dioxide, preservatives</li> <li>Keywords/Tags: Vitamins, Minerals, Antioxidents. Adultration. Additives</li> <li>W Basic Knowledge of important Chemical constituent of materials used in everyday life (Names and their effects only)-</li> <li>Toothpaste, different types of soaps, detergents and cosmetics, nail polish remover.</li> <li>Table salt, rock salt, sugar.</li> <li>Baking soda, caustic soda, baking powder</li> <li>Coffee and tea, chemicals involved in processing of bakery products.</li> <li>Onion, garlic, spices like turmeric, chilly</li> <li>Oil and fats</li> <li>Soda drinks, alcohol and tobacco.</li> <li>Keywords/Tags: Dothpaste, Soaps, Salt, Spices, Alcohol.</li> <li>V Elementary idea of disinfectants, pesticides and cleaners-</li> <li>Alcohol based hand sanitizers, sodium hypo chlorite, naphthalene, Antiseptic solutions.</li> <li>Pesticides and insecticides like DDT, mosquito repellent, boric acid.</li> <li>Toilet cleaners, Domestic phenyls, Floor cleaner</li> <li>Keywords/Tags: Disinfectants, Pessicides, Cleaners, Mosquito Repellent. Phenyls.</li> <li>Part C-Learning Resources</li> <li>Suggested Readings:</li> <li>Cox</li></ul> |   |  |

- 7. Bailin, S. (2002). Critical thinking and science education. Science & Education, 11, 361-375.
- 8. Childs, P. E. (1986). What is everyday chemistry? In P. E. Childs (ed.), Everyday chemistry. Limerick: Thomond College.
- 9. Chemical Education 60, 1031
- 10. Hatfield: ASE (1985). Education through science
- 11. Ray Prafulla Chandra History of Chemistry in ancient and Medieval India: Incorporating the History of Hindu Chemistry 1 January 2004 Chowkhambha Sanskrit serires office

MOOCs, NPTEL, SWAYAM, HE E-Contents-

https://tamilandvedas.com/2019/11/04/rare-chemistry-alchemy-medicine-books-of-ancient-indiapost-no-7178/

https://nptel.ac.in/content/storage2/courses/103107082/module1/lecture1/lecture1.pdf

https://nptel.ac.in/courses/104/103/104103071/

https://ncert.nic.in/textbook/pdf/gesc105.pdf

https://onlinecourses.swayam2.ac.in/ugc19\_bt16/preview

## Part D-Assessment and Evaluation

| Suggested Continuous Evaluation | ation Methods:   |                      |
|---------------------------------|--|----------------------|
| Maximum Marks : 100             | 40   | 60                   |
| Continuous Comprehensive Ev     | valuation (CCE) : (Jmarks University   | sity Exam (UE) marks |
| Internal Assessment :           | Class Test   | 20                   |
| Continuous Comprehensive        | Assignment/Presentation  | - 20                 |
| Evaluation (CCE) 40             | and the second sec |                      |
| <b>External Assessment :</b>    | Section(A) : Three Very Short  | 3×2=6                |
| University Exam Section:        | Questions (50 Words Each)<br>Section (B) : Four Short  | 4×7=28               |
| Time : 02.00 Hours              | Questions (200 Words Each)   | 2×18=26              |
| 1 mile : 02.00 Hours            | Section (C) : Two Long   | CALE-2017 15-26      |
|                                 | Questions (500 Words Each)   | <u> </u>             |

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## SI-MATH2G

| Pi | ogram: Certificate Ce             | Part A Introduction SEM<br>purse Class: B.Sc. 1 Year Year - Session:<br>Subject: Mathematics 2022 Zo 22-2   |
|----|-----------------------------------|---|
| 1  | Course Code                       | S1-MATH2G   |
| 2  | Course Title                      | Mathematical Logic and Sets   |
| 3  | Course Type                       |   |
| 4  | Pre-requisite<br>(if any)         | Open for all  |
| 5  | Course Learning<br>Outcomes (CLO) | <ul> <li>At the end of this course, the students will be able to: <ol> <li>Using the principles of logic to distinguish between sound and unsound reasoning in discourse of everybody.</li> <li>Construct truth tables for logical expressions: test statements for logical equivalence and represent mathematical statements in the language of predicate language.</li> <li>Using the appropriate set theoretic concepts, thinking process, tools and techniques in the solution to various conceptual or real-world problems.</li> </ol> </li> </ul> |
|    | Credit Value                      | Theory: 4   |
| -  | Total Marks                       | Max. Marks:   |

| - 2000 - 2000 - 2000 - 2000 - 2000 - 2000 - 2000 - 2000 - 2000 - 2000 - 2000 - 2000 - 2000 - 2000 - 2000 - 2000 | Part B - Content of the Course   |   |
|---|--|---|
|   | Total No. of Lectures (in hours per week): 2 hours per week<br>Total Lectures: 60 hours  | e vanoe e e e a a a a de la |
| Unit  | Topics   | No. of<br>Lectures  |
|   | Mathematical Logic - 1:<br>1.1 Propositions and Truth table<br>1.2 Negation, Conjunction and Disjunction<br>1.3 Implications and Double implication<br>1.4 Bi-conditional propositions<br>1.5 Contrapositive Implication and converse<br>1.6 Contrapositive and inverse propositions | 15  |
|   | Mathematical Logic - II:2.1 Precedence of logical operators2.2 Tautology and Contradiction2.3 Propositional equivalence: Logical equivalences2.4 Predicates and quantifiers2.4.1 Introduction2.4.2 Quantifiers2.4.3 Binding variables and Negations                                  | 15  |

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SI-MATH2G

|      | Set Theory:  |  |
|------|--|--|
|      | 3.1 Introduction to sets                                       |  |
|      | 3.2 Finite and infinite sets                                   | 40 Otto 10 - 10 - 10 - 10 - 10 - 10 - 10 - 10  |
|      | 3.3 Counting principle   |  |
|      | 3.4 Standard set operations                                    |  |
|      | 3.4.1 Classes of sets  |  |
| 111  | 3.4.2 Power set of a set                                       | 1.5  |
|      | 3.4.3 Difference and Symmetric difference of two sets          |  |
|      | 3.4.4 Set identities   |  |
|      | 3.4.5 Generalized union and intersections                      | a deg  |
|      | <ul> <li>3.4.6 Principle of Inclusion and Exclusion</li> </ul> | A design of the second s  |
|      | 3.5 Cardinality  |  |
|      | 3.6 Fuzzy Sets and it's basic operations                       |  |
|      | Relations:   |  |
|      | 4.1 Cartesian product of sets                                  | 6 x 1 x 2 x 2 x 2 x 2 x 2 x 2 x 2 x 2 x 2  |
|      | 4.2 Composition of relations                                   |  |
|      | 4.3 Types of relations   |  |
| IV   | 4.4 Partitions   | 15   |
|      | 4.5 Equivalence relations                                      |  |
|      | 4.6 Partial ordering relations                                 |  |
|      | 4.7 Congruence modulo relation                                 |  |
| word |  | and the second sec |

Mathematical Logic, Set Theory, Fuzzy Sets, Relation on sets.

### Part C - Learning Resources

Text Books. Reference Books, Other Resources

## Suggested Readings:

#### Text Books:

- 1. R. M. Somasundaram: Discrete Mathematical Structures, PHI Learning Pvt. Ltd., 2003.
- 2. Samar Ballav Bhoi: A Text Book of Logic and Sets, I ducreation Publishing, 2018.
- 3. Ganesh: Introduction to Fuzzy Sets and Fuzzy Logic. Prentice Hall India Learning Private Limited, 2006.

### मध्य प्रदेश हिन्दी ग्रंथ अकादमी की प्रतके।

### **Reference Books:**

- 1. Ajit Kumar, S. Kumaresan, Bhaba Kumar Sarma: A Foundation Course in Mathematics, Alpha Science International Ltd. 2018.
- 2. R. P. Grimaldi, Discrete Mathematics and Combinatorial Mathematics, Pearson Education, 1998.
- 3. Jean-Paul Tremblay, R Manohar: Discrete Mathematical Structures with Applications to Computer Science. McGraw Hill Education. 1st edition, 2017.
- 4. G. J. Klir and B. Yuan; Fuzzy sets and Fuzzy logic. Pearson, 2015

### Suggested Digital Platforms Web links:

https://www.highereducation.mp.gov.in??page\_xhzlQmpZwkylQo2b%o2iy5G7w%o3D%o3D https://epathshala.neert.org.in/

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## SI-MATH2G

60

| Maximum Marks:<br>Continuous Comprehensive<br>University Exam (UE):   | Part D: Assessment and Evaluation<br>Iuation Methods:<br>100<br>Evaluation (CCE): Marks 46<br>Marks 60  |  |
|---|---|--|
| Internal Assessment:<br>Continuous Comprehensive<br>Lvaluation (CCL)<br>External Assessment:<br>University Exam (UE)<br>Time: 02.00 Hours | Class Test<br>Assignment/Presentation<br>Section (A): Three Very Short Questions<br>(50 Words Lach)<br>Section (B): Four Short Questions<br>(200 Words Each)<br>Section (C): Two Long Questions<br>(500 Words Each) | $\begin{array}{c} 1 & 20 \\ 1 & 20 \\ \hline 20 \\ \hline 20 \\ \hline 3x & 20 \\ \hline 3x & 2 \\ \hline 20 \hline 20$ |

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|         |  | 11 Den  |   |
|---------|--|---|---|
| de mart |  | Part A - Introduction   |   |
| Pr      | ogram: Certificate   |   | sion:   |
| 10 A A  |  | Subject: Physics 2022   |   |
| 1.      | Course Code  | S1-PHYS2G   |   |
| 2.      | Course Title   | Non-Conventional Energy S   | Sources   |
| 3.      | Course Type<br>(Core/Elective/Generic<br>Elective/Vocational/) | - Elective  |   |
| 4.      | Pre- requisite (If any)  | Open for all.   |   |
| 5.      | Course Learning<br>Outcomes (CLO)                              | <ol> <li>At the end of the course student will be</li> <li>A good understanding of conventional energy resources.</li> <li>Knowledge about non- conventional technology.</li> <li>The knowledge about the avail conventional energy resources in</li> <li>A good understanding of the solar appliances based on solar energy.</li> <li>A non-conventional energy harves skill that will be helpful for employed and the solar application.</li> </ol> | various non-<br>entional energy<br>lability of non-<br>India.<br>r energy and the<br>esting technical |
| 5.      | Credit Value   | 4   | 11 1 00 5   |
|         | Total Marks  | Max. Marks: 25+75 Min. Passir   | ng Marks: 🍪 3 🖇   |

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|      | Total numbers of Lectures (in hours): 60   | Number o |
|------|--|----------|
| Unit | Topics   | Lectures |
| I    | Introduction to non-conventional energy sources:   | 12       |
|      | <ol> <li>Classification of energy resources, Consumption trend<br/>of primary energy resources, Importance of non-<br/>conventional energy resources.</li> <li>Energy chain, Common form of energy, Limitations of<br/>non-conventional energy resources.</li> <li>Salient features of non-conventional energy resources,<br/>Environmental aspects of energy.</li> <li>World energy status, Energy scenario in India.</li> <li>Keywords/Tags: Energy resources, Energy chain, Non-</li> </ol>   |          |
| 11   | conventional energy. Solar energy:   | 12       |
|      | <ol> <li>The sun as a source of energy, Solar radiation at the Earth's surface.</li> <li>Photothermal applications: Solar collectors, Solar drying, Solar cooker (box type), Solar distillation, Solar water heating systems, Solar thermo-mechanical system.</li> <li>Photovoltaic system: Photovoltaic principle, Basic photovoltaic system for power generation, Solar cells, types of solar cells, Concentrator cells, Sun-tracking systems, Limitations and environmental aspect of solar cells.</li> <li>Photovoltaic applications: Solar Cell Panels, Solar light, Solar pump, Solar power plants, Solar cell in transportation, Solar refrigeration and air conditioning.</li> <li>Keywords/Tags: Solar radiation, Photothermal, Photovoltaic, Solar cells.</li> </ol> |          |
| IE   | Biomass Energy:  | 12       |
|      | <ol> <li>Biomass resources, Biomass conversion technology,<br/>Biogas generation.</li> <li>List of factors affecting bio-digestion, Working of<br/>biogas plant (with block diagram), Biogas from plant<br/>waste.</li> <li>Methods of obtaining energy from Biomass, Thermal<br/>gasification of biomass.</li> <li>Biomass energy programme in India, Biodiesel<br/>production from non-edible oil seeds.</li> </ol>  |          |

|    | digestion.  |    |
|----|---|----|
| IV | Wind energy:  | 12 |
|    | <ol> <li>Concept of Wind, Origin of winds, Wind climate, Wind<br/>profile, Limitations of extracted power from a wind<br/>turbine,</li> <li>Wind resource map and site identification, Land<br/>requirement.</li> <li>Wind turbine setting, Wind turbine aerodynamics, Wind<br/>turbine type: Upwind and downwind turbines, Blade<br/>count, Constant and variable speed wind turbines, Onshore<br/>and offshore wind turbines.</li> <li>Wind turbine rotor, Working of wind turbine, Drag<br/>principle, Lift principle.</li> </ol>  |    |
|    | <ol> <li>Effect of wind turbine on environment, Wind energy storage, Wind energy program in India.</li> <li>Keywords/Tags: Wind climate, Wind energy, Wind turbine.</li> </ol>  |    |
| V  | Geothermal and Ocean energy   | 12 |
|    | <ol> <li>Geothermal energy: Origin and distribution of geothermal<br/>energy, Types of geothermal resources, Analysis of<br/>geothermal resources.</li> <li>Exploration and development of geothermal energy,</li> <li>Advantages and disadvantages of geothermal energy,<br/>Possibilities and limitations.</li> <li>Ocean energy: Tidal energy - Origin and nature of tidal<br/>energy, Environmental impact, Energy and power in<br/>waves, Advantages and disadvantages of wave energy.</li> <li>Ocean Thermal Energy, Ocean Thermal conservation<br/>Technology (OTEC), Environmental impact.</li> </ol> |    |
|    | Keywords/Tags: Geothermal energy, Ocean energy, Tidal energy, OTEC.   |    |
|    | weller  |    |