# ELECTIVE A F& B Management - i

## HM - 701 - A

**Teaching Assessment** 

Theory –	3 Hour / week
Practical -	3 Hour / week

**Assessment Scheme** 

	Marks	Duration
Theory -	70	3Hour
Practical –	50	3Hour
Internal –	30	

150

# **Objective**:

This course is aimed to impart Knowledge to the student Regarding advanced in food and Beverage operations and Management.

At the course the student end of this will

- 1. Understand European cuisine in detail.
- 2. Design kitchen and related facilities,
- 3. Conceptualize Invalid diet management.
- 4. Standardize new recipes and
- 5. Understand the variables of kitchen management.
- 6. Know advanced techniques in bakery and its management.
- 7. Gain aesthetic skills.

# **COURSE CONTENT**

#### UNIT.1- DETAILED STUDY OF EUROPEAN CUISINE

## **UNIT.2- DESIGNING KITCHEN**

Staff analysis.

Equipment analysis of a menu.

Job designing & Work flow analysis.

.Location & Space analysis.

Policy & Budget.

Other technical factors.

Actual Designing.

# **UNIT.3- INVALID DIET MANAGEMENT**

Standardization of new recipe

Standardization cycle tasting, evaluating,

Five P' S Of Kitchen Management, People, Product, Plant and Property,

Promotion and Profit.

Status of Indian bakery Industry.

# **UNIT 4 - BAKERY FLOUR,**

A 'brief introduction of commercial flour milling pr.ocess Floor constitution in relation to baking quality A BRIEF INSIGHT OF - Emulsifier, Surfactants and Enzymes used n Bakery products. Bakery Fats, Flavors for Bakery industry.

## UNIT 5 - RECENT DEVELOPMENT IN BREAD MAKING TECHNOLOGY

Bakery projectisation and organization
Processing during emergency breakdown
Aesthetic skills Ice carving, Vegetable carving - Butter Sculpture, Center pieces (Innovative) - Marzipan, Sugar craft .- Advance icing.

## **TEXT READINGS**

Jima Grigson European Cookbook Kotas & Davis Food cost control

Birchfieid Design & Layout of Food Service facility

## **Practical**

The practical study of diet management, Bakery Projectisation, processing during emergency breakdown.

# ELECTIVE A F & B Management - ii

## HM - 702 - A

**Teaching Assessment** 

Theory - 3 Hour / week

Assessment Scheme Marks Duration
Theory - 70 3Hour

Internal – 30

100

#### **OBJECTIVE**

By the end of this course the students should be able to Understand the components of cost and its utilization in profit maximization in F & B operation. Understand capital and operational budgets for F & B Operations. Understand how history and scatter sheet can be used for performance analysis and appraisal. Design and market Menu cards. Establish new F & B outlets and upgrade the existing ones.

## **COURSE CONTENT**

#### UNIT 1 - F & B OPERATIONAL COST CONTROLLING:

Components of cost, Factors affecting food cost, labor cost & overhead expenses, Profit Maximization

# UNIT 2 - OPERATIONAL AND CAPITAL BUDGET FOR F & B ENTERPRISES.

# **UNIT 3 - OPERATIONS PERFORMANCE ANALYSIS & APPRAISAL**

Sales history Scatter sheet

# **UNIT 4 - MENU CARD DESIGN**

Choice of Material

Aesthetic

Determining the type of restaurant, quaiity: Size, Shape, print, artwork etc

Classification of dishes.

Marketing characteristics: of Menu card. Menu designing for new establishment

# UNIT 5 - EXECUTION OF F & B PROJECTS

Analyzing clientele, Hiring of-Staff,

The layout and space management,

The equipment analysis and procurement,

Interior designing.

Sequencing various activities involved during

Project stage.

## **TEXT READING**

Kotas Davis Food cost control Cost control
Celtman Cost control for hospitality Industry
Jack miller Menu pricing & Strategy

# **ELECTIVE B Accommodation Management - i**

#### HM - 701 - B

#### TEACHING ASSESSMENT

Theory 3 Hour/ week Practical 3 Hour/ week

#### **ASSESSMENT SCHEME:**

	MARKS	<b>DURATION</b>
Theory	<b>70</b>	3 hrs
Practical	50	3 hrs
Internal	30	

150

#### **OBJECTIVES:**

The purpose is to impart and develop the two most important skills in this challenging field. Administration skills; including contracts, budget, budgetary control and setting up of housekeeping department in anew hotel.

Motivational skills as a leader, change agent, and supervisory role and involvement in working with employee group.

Effective use of communication.

#### **COURSE CONTENT**

## **UNIT.1- CONTRACT CLEANING.**

Different jobs that can be given on contract.

Methods of Pricing.

Advantages 8, Disadvantages..

# UNIT.2- VARIABLES OF OPENING A HOUSEKEEPING DEPARTMENT IN A NEW HOTEL.

Budget budgetary control.

Communication system

Some Myths about communication.

The communication Process

Considerations in Selecting a communication method.

Formal and informal Channels of communication.

Three special communication skills.

Overcoming Barriers to Effective Communication.

Effective communication Procedures. interview: A special type of communication.

Types downward, upward: Horizontal methods

Modes of communication used in Housekeeping department.

#### **UNIT 3 -THE SUPERVISOR AND MOTIVATIONAL TECHNIQUES:**

The Organization and the Motivated Employee The Supervisor and Motivation.

The Employee as an Individual.

WORKING WITH EMPLOYEE GROUPS:

Employee Groups in the Hospitality Operation.

The individual Employee and the Group.

#### UNIT 4 - MANAGEMENT AN OVERVIEW OF THE PROCESS

Supervisors Are Managers
Definitions of Management
Evolutions of the Management Process
A Close Look at the Management Process.
The Supervisor as a Decision-Maker

## UNIT 5 - FOCUS ON THE SUPERVISOR

Levels of Management.

Skills Needed for Effective Supervision.

Responsibilities of the Supervisor.

Keys to Supervisory Success.

How the Supervisor spends time

Common Reasons for Supervisory Failure.

#### **TEXT READING**

R.S. Dwivedi Human Relation and organizational behavior

Carmouche & Kelly Behavioral Studies in hospitality management

Georgina Tucker The professional Housekeeper

Joan C. Branson Hotel, Hostel & Hospital Housekeeping

# PRACT I CA LS

The practicals for this course will comprise of tasks, assignments, and lab work based on the theory syllabus detailed above

# **ELECTIVE B Accommodation Management - II**

HM - 702 - B

TEACHING ASSESSMENT

Theory 3 Hour/ week

ASSESSMENT SCHEME:

MARKS DURATION 3 hrs

Theory 70

Internal 30

100

**OBJECTIVE**:

The aim of the syllabus is to make the students aware of

- 1, The future of Accommodation industry; crowing interdependence between travel and hotel industry; and Franchising
- 2. Planting accommodation facilities in general and for specific needs.
- 3. Crises management including Q security and loss prevention aspects.

## COURSE CONTENT,

# UNIT.1 INTERDEPENDENCE OF HOTEL AND TRAVEL AGENTS

Current trends in this relationship

Development tour packages

Other - Promotional strategies, executed through travel agents

#### UNIT.2 FUTURE & TRENDS in ACCOMMODATION INDUSTRY

Time share.

Heritage. Hotels,

**Floatels** 

Other trends

# UNIT 3 FRANCHISING DEFINITION AND MEANING, USUAL

**TERMS AND** 

Condition of franchising

#### UNIT 4 - REQUIREMENT /MANAGEMENT OF NON COMMERCIAL

**ACCOMMODATION SERVICES** 

#### **UNIT 5 - HUMAN RESOURCE PLANNING FOR ACCOMMODATION OPERATIONS**

PLANNING HOTEL FACILITIES - Modern trends and norms in general facility planning – Planning facilities as per specific guest requirement

#### **TEXT READING**

Lane & Dupre Hospitality world A K. Bhatia International Tourism, . Janet Housden . Franchising and other business relationships in Hotels and Catering services

**HM 703 Human Resource Management** 

# **Teaching Assessment**

Theory – 3 Hour / week

**Assessment Scheme** 

Marks Duration
Theory - 70 3Hour

Internal - 30

100

## **OBJECTIVE**

- 1- To develop an insight into meaning nature scope and value of contemporary approach to human resource management in an organization.
- 2- To describe organization of a human resource management functionary in an establishment, and to identify attributes of a successful personnel manager
- 3- To explain various methods of recruitment, selection, induction and placement.
- 4- To develop the importance and methods adopted for training and development of employees in today's environment in workplace.
- 5- To provide a detailed orientation regarding methods of evaluation of a job, compensation management, performance appraisal. To discuss matters relating to job changes; and definition and explanation of terms pertaining to employee separation

**Course Content** 

# **UNIT 1 - INTRODUCTION**

Nature and scope of human resource management –

Concept and Nature, Human Resource Management as a profession, objectives and importance, Functions and Scope of Human Resource Management\*

Organization of Personnel Department, Qualities of Personnel Manager, Role of Personal. Manager, Status of Personnel Manager.

Characteristics of Hospitality Industry for a Human Resource, HRD as responsibility of all managers

#### **UNIT 2 - PROCUREMENT OF HUMAN RESOURCES:**

Human Resource Planning.

Concept and Objectives, Need and Importance, Process and Levels of Human Resource Planning, Problems and Guidelines for Human Resource Planning.

Job Analysis and Job Design

Concept. And Uses of Job Analysis, Process and Methods of Job Analysis, Job Description and Job Specification, Role Analysis, Concept of Job Design, Approaches and methods of Job Design, Job Redesign in India.

Recruitment and Selection

Meaning and Process of Recruitment, Recruitment Policy and Organization, Sources and Techniques of Recruitment, Recruitment Practices in India, Meaning and

Process of Selection, Selection Tests and Interviews.

Placement and Induction

Concept of Placement, Concept and Objectives of Induction, Induction in India industries, Contents of Induction Programme, How to make Induction effective?, Advantages of Formal 1 Induction.

# **UNIT 3 – TRAINING AND DEVELOPMENT**

Concept and need of Training, importance and objectives of Training, Identifying Training Needs

# **UNIT 4 – JOB EVALUATION**

Concept, Processes and objectives of job Evaluation

# **UNIT 5 – JOB CHANGES**

Transfers, Promotions and Separations

**References:** 

Mirza S Human resources Management

H L Kumar Personnel Management in Hotel & Catering Industry

# Hospitality Marketing Management HM - 704

**Teaching Assessment** 

Theory – 3 Hour / week

**Assessment Scheme** 

Marks Duration
Theory - 70 3Hour
Internal - 30

100

# **Objectives:**

Introduction to the fundamental concept of Marketing Management, especially in context of Services industry

## **Course Content**

**UNIT 1 - Introduction to Hospitality Marketing** 

# **UNIT 2- The concept of Marketing**

Foundation and practices Solving Customers Problems

# **UNIT 3 – Customer Behavior and customer Markets**

The package market The Business Traveler

# **UNIT 4 – The Hospitality Presentation mix**

Employees Customers

# **UNIT 5 – Channels of distribution**

Travel agents
Franchising
Tour operators

**Text Reading** 

Robert D. Raid Hospitality Marketing Management

John Roberts Marketing for the Hospitality industry

# **Computer Application HM - 705**

# **Teaching Assessment**

Theory –	3 Hour / week
Practical -	3 Hour / week

#### **Assessment Scheme**

	Marks	Duration
Theory -	70	3Hour
Practical -	50	3Hour
Internal –	30	

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150

## **OBIECTIVE:**

The objective of the course is to systematically develop the computer skills. During this semester the students will be given knowledge of MICRO SOFT WINDOWS, so • as to facilitate them to work on modem packages which are mostly window bases,

## **UNIT 1 -LEARING ABOUT WINDOWS**

Introducing Windows
Starting Windows
The Windows Screen
Communicating with windows
Getting Help
Ending Your Windows Session

## **UNIT 2 - WORKING WITH WINDOWS**

Running and Exiting windows Applications
Working with Multiple Windows Applications
Minimizing and Maximizing windows
Changing the Size and Position of Windows and Icons

## **UNIT 3 - THE FILE MANAGER**

Getting to know File Manager Working with Directory Trees Working with Directory Listings Running Application Programs Working with Directory an

Working with Directory and File Attributes Searching for Files and Directories

# Selecting Files

Copying and Moving Files and Directories Renaming Files and Directories

Deleting Files\_and\_Directories

# **UNIT 4 - THE ACCESSORIES**

Introducing Desktop Accessories and Utilities

Using Windows Clock

Using the Windows calculator

Managing your Schedule with Windows Calendar

Managing Data with Windows Card file

Making Notes with Windows Paintbrush

Word Processing with windows writes

Using your modem with Windows Terminal

# **UNIT 5 - SPECIALTY TASKS**

Working with **Groups** 

**Printing Files** 

Sharing Text and Graphics Between Applications

Returning Temporarily to Dos

# **Practical**

1 - Practice of Windows as per Current Syllabus

# References

1 - R. K Taxail
 2 - Allan Simpson
 Windows made simple
 Easy Guide to Window

# Research Project - HM - 706

**Teaching Assessment** 

**Practical - 1 Hour / week** 

**Assessment Scheme** 

Marks Duration
Practical – 50 1 Hour
------50

**OBJECTIVE**: To encourage and guide students to adopt RESEARCH as methodology tackling and solving problems related to hospitality industry. This course will also help the students to update their\_Knowledge about the industry

- i- Define a specific problem
- ii- suitable methodology
- iii- Set scope/limitations
- iv- Design and administer suitable structured and unstructured research toots.
- v- Collect, edit and present primary and secondary data.
- vi- Edit and present
- vii- Do analysis and to draw definite Conclusions

Write the report in acceptable format and language