

**FACULTY OF EDUCATION
DEPARTMENT OF COMMERCE & MANAGEMENT
ANNUAL SCHEME OF BBA THIRD YEAR (Admitted Year 2021-22)
SESSION 2023-24**

Gro up/ S.N	Course Code	Sub Group	Subject	Course Title	Cred it	Pre- Requisi te (If Any)	Theory		CCE/Internal				Practical/Project		Total Marks
							Ma x.	Mi n.	Class Test		Assignment/Present ation		Max.	Min.	
									Ma x.	Mi n.	Max.	Min.			
CORE COURSE / MAJOR SUBJECT (Choose only one sub group which you have studied in second year)															
A	M3- BBAA1D	DSE I	Human Resource Management	Personnel Management and Industrial Relations	6	Open For All	75	25	15	5	10	3	-	-	100
	Human Resource Development			6	Open For All	75	25	15	5	10	3	-	-	100	
	M3- BBAA3D	DSE II	Human Resource Management	Wages and Salary Management	6	Open For All	75	25	15	5	10	3	-	-	100
	M3- BBAA4D			Employees Relation and Compensation Management	6	Open For All	75	25	15	5	10	3	-	-	100
	M3-BBAB1D		Marketing	Advertising & Sales	6	Open For All	75	25	15	5	10	3	-	-	100

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B		DSE I	Management	Management											
	M3-BBAB2D			Consumer Behavior	6	Open For All	75	25	15	5	10	3	-	-	100
	M3-BBAB3D	DSE II	Marketing Management	Marketing of Services	6	Open For All	75	25	15	5	10	3	-	-	100
	M3-BBAB4D			International Marketing	6	Open For All	75	25	15	5	10	3	-	-	100
C	M3-BBAC1D	DSE I	Finance Management	Security Analysis & Portfolio Management	6	Open For All	75	25	15	5	10	3	-	-	100
	M3-BBAC2D			Merchant Banking & Financial Services	6	Open For All	75	25	15	5	10	3	-	-	100
	M3-BBAC3D	DSE II	Finance Management	Indian Financial System	6	Open For All	75	25	15	5	10	3	-	-	100
	M3-BBAC4D			International Finance	6	Open For All	75	25	15	5	10	3	-	-	100
MINOR SUBJECT (Select only one group which you have selected from Major)															
A	M3-BBAA2T	-	HR	Functional Management	6	Open For All	75	25	15	5	10	3	-	-	100
B	M3-BBBAB2T	-	Marketing	Retail Management	6	Open For All	75	25	15	5	10	3	-	-	100
C	M3-BBAC2T	-	Finance	Working Capital Management	6	Open For All	75	25	15	5	10	3	-	-	100

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ELECTIVE SUBJECT (GENERIC ELECTIVE COURSE) (CHOOSE ANY ONE OTHER THAN MAJOR SUBJECT & MINOR SUBJECT)															
	C3-COM-A1G	-	Personal Tax Planning	Personal Tax Planning	6	Open For All	75	25	15	5	10	3	-	-	100
	C3-COM A2G	-	Business Communication	Business Communication	6	Open For All	75	25	15	5	10	3	-	-	100
		-	NCC	NCC Part III	4	Open For All	75	25	15	5	10	3			100
		-	NCC Practical	NCC Training Part III	2	Open For All	-	-	-	-	-	-	100	33	100
		-	NSS	Concept Of National Service Scheme	4	Open For All	75	25	15	5	10	3			100
		-	NSS Practical/Project	National Service Scheme	2	Open For All	-	-	-	-	-	-	100	33	100
VOCATIONAL SUBJECT (SELECT ANY ONE)															
	V2-COM-TALT		Accounting & Tally Course	Accounting & Tally Course	4	Open For All	50	17	-	-	-	-	50	17	100
	V2-PSY-DEVT		Personality Development	Personality Development	4	Open For All	50	17	-	-	-	-	50	17	100
	V2-COM-EIMT		Export / Import Management	Export / Import Management	4	Open For All	50	17	-	-	-	-	50	17	100
	V2-COM-FINT		Financial Services & Insurance	Financial Services & Insurance	4	Open For All	50	17	-	-	-	-	50	17	100
	V2-COM-		Retail	Retail	4	Open	50	17	-	-	-	-	50	17	100

